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Oregon REA 201008093
CA CSLB 415070 & 861135
949 677-7722
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Ladera Ranch SFR small

Single Family Residence
1500 to 3000 sf

2018

Period: 12/1/17 - 12/31/18
Data Date: 1/03/2019

Compares 2018 Activity to 2017

LISTINGS:		
Current Active Listings:	18	
ALL Listings in the last 90 Days	7	
'NEW' Listings, made in the last: 30 Days:	4	
New Listings SOLD:	1	

DOM:		Includes Outliers [1]	
Average DOM Active Listings:	121	121	
Average DOM Closed Listings:	21	34.5	
Average CDOM Closed Listings:	59	72.2	
Average Escrow Period:	39	37.8	

INVENTORY:			
Inventory @End Of Month:	15		
Absorption Rate (monthly)	14.6		
Months Supply	1.2	Seller's Market	
90-Day Inventory Change	(23)	DECREASE	(58%)
Y-O-Y Inventory Change	8	INCREASE	89%

PRICE (Average)		Net Change	
Closed Price Less Than 2200 SF	$725,508	$40,772	5.9%
Closed Price Greater Than 2200 SF	$984,205	$38,976	4.4%
Closed Price Greater Than 2200 sf Exclusive of View Lots	$984,205	$45,026	5.1%

	Market Type
Jan-2018	Seller
Feb-2018	Seller
Mar-2018	Seller
Apr-2018	Seller
May-2018	Seller
Jun-2018	Seller
Jul-2018	Seller
Aug-2018	Seller
Sep-2018	Seller
Oct-2018	Seller
Nov-2018	Seller
Dec-2018	Seller

Square Footage Range from: 1500 to 3231
Square Footage Average = 2385
Average SF of homes LESS than 2200 SF is: 1,867
Average SF of homes GREATER than 2200 SF is: 2,728

Provided by Joe Richter
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[1] **See "Active Selling " and "Closed Sales" sections for details**

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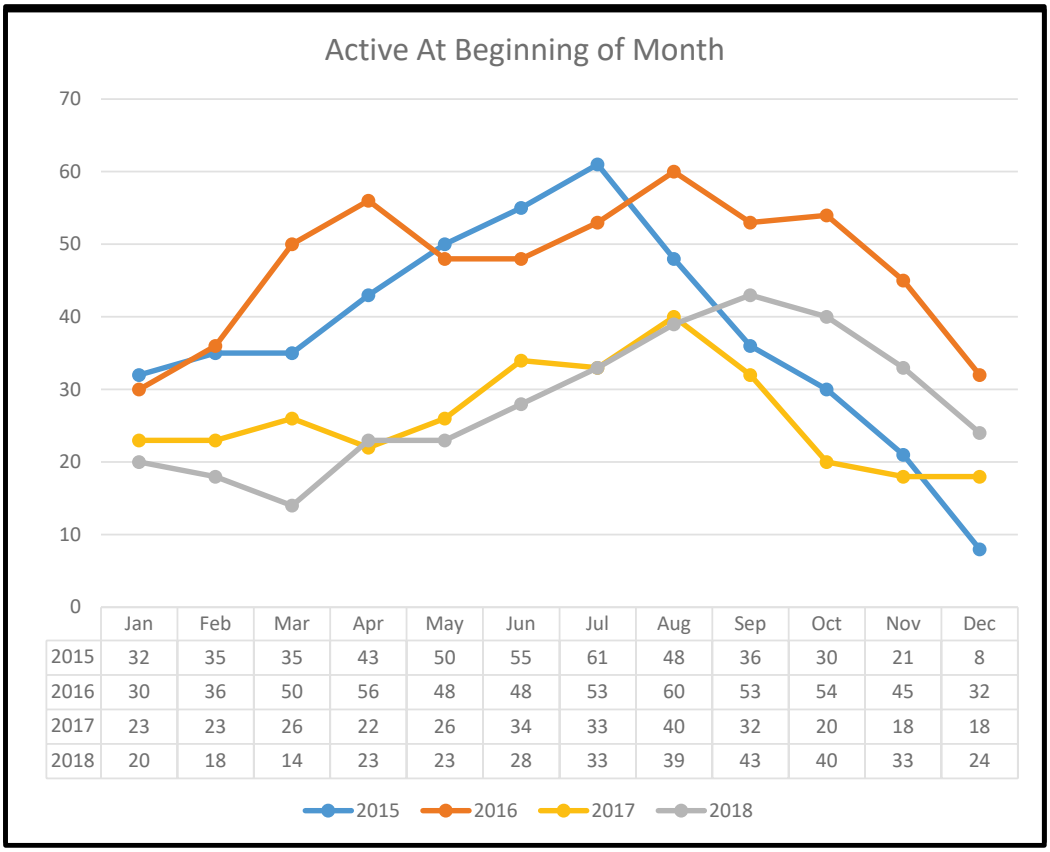
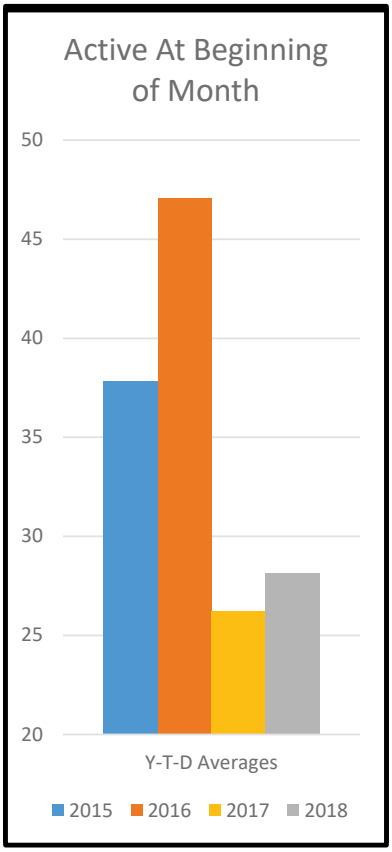
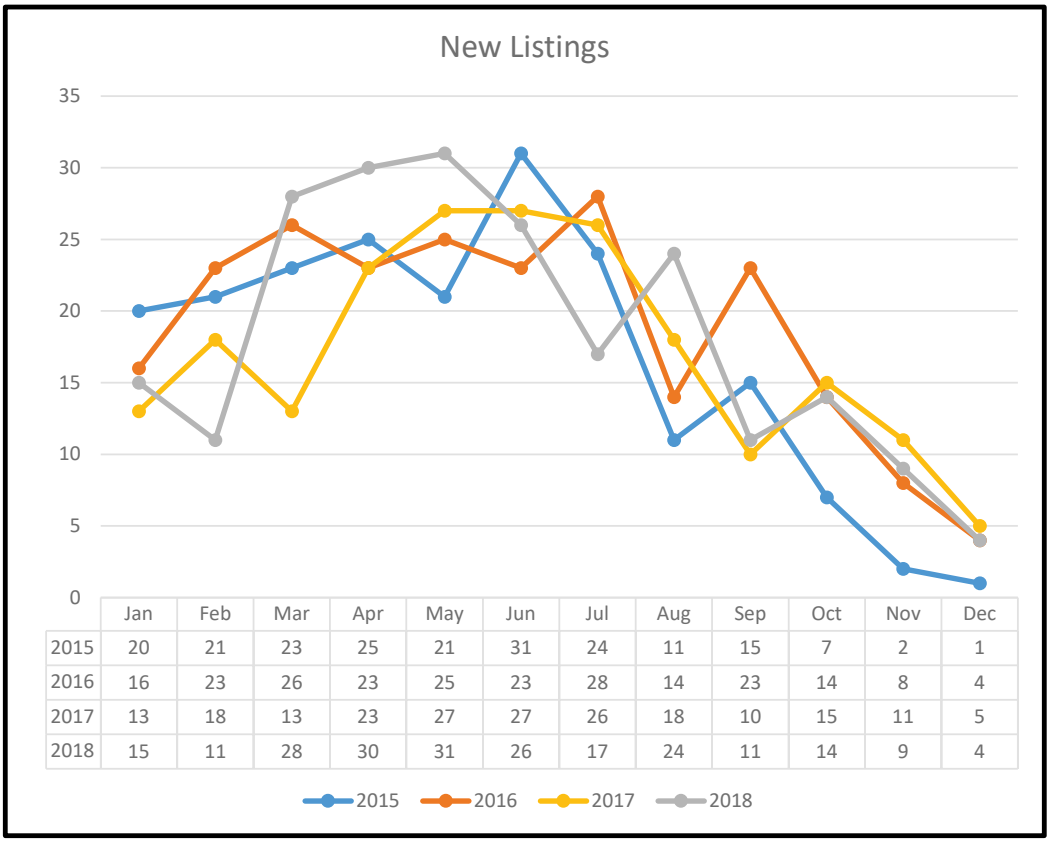
Data Date: 1/3/2019

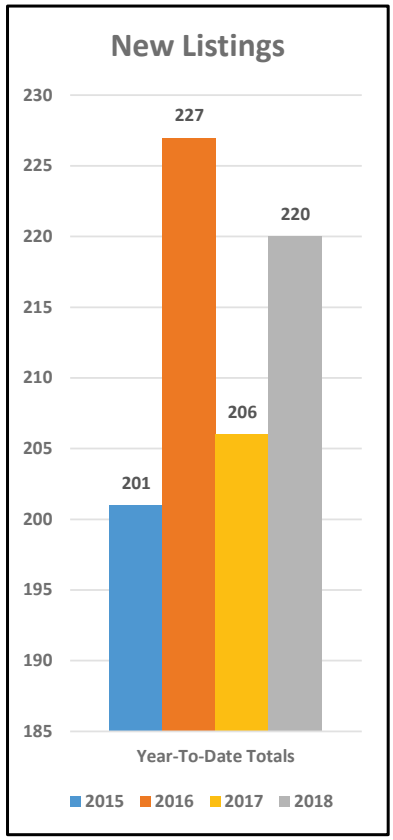


	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2015	32	35	35	43	50	55	61	48	36	30	21	8
2016	30	36	50	56	48	48	53	60	53	54	45	32
2017	23	23	26	22	26	34	33	40	32	20	18	18
2018	20	18	14	23	23	28	33	39	43	40	33	24





	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2015	20	21	23	25	21	31	24	11	15	7	2	1
2016	16	23	26	23	25	23	28	14	23	14	8	4
2017	13	18	13	23	27	27	26	18	10	15	11	5
2018	15	11	28	30	31	26	17	24	11	14	9	4



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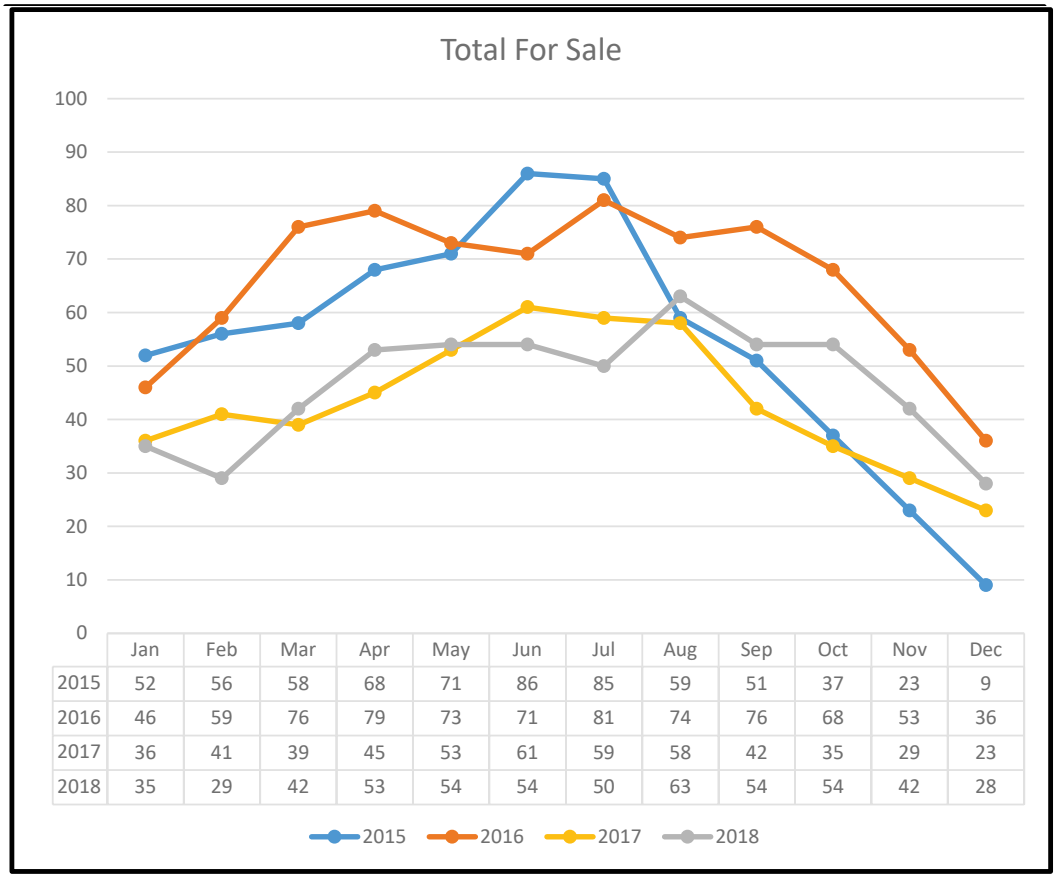
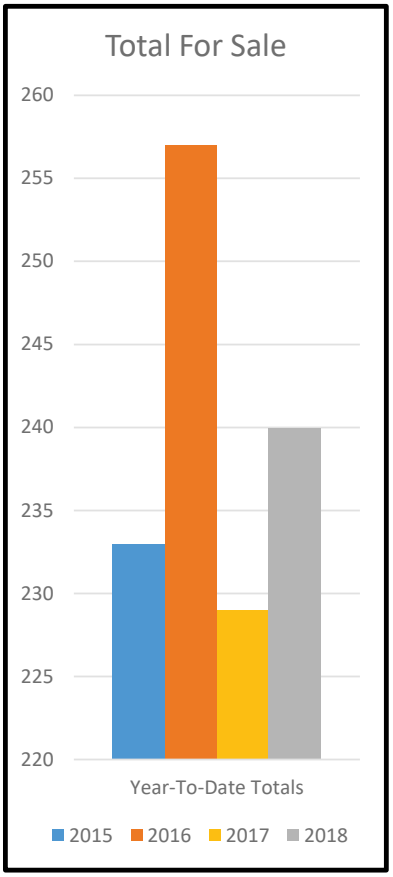
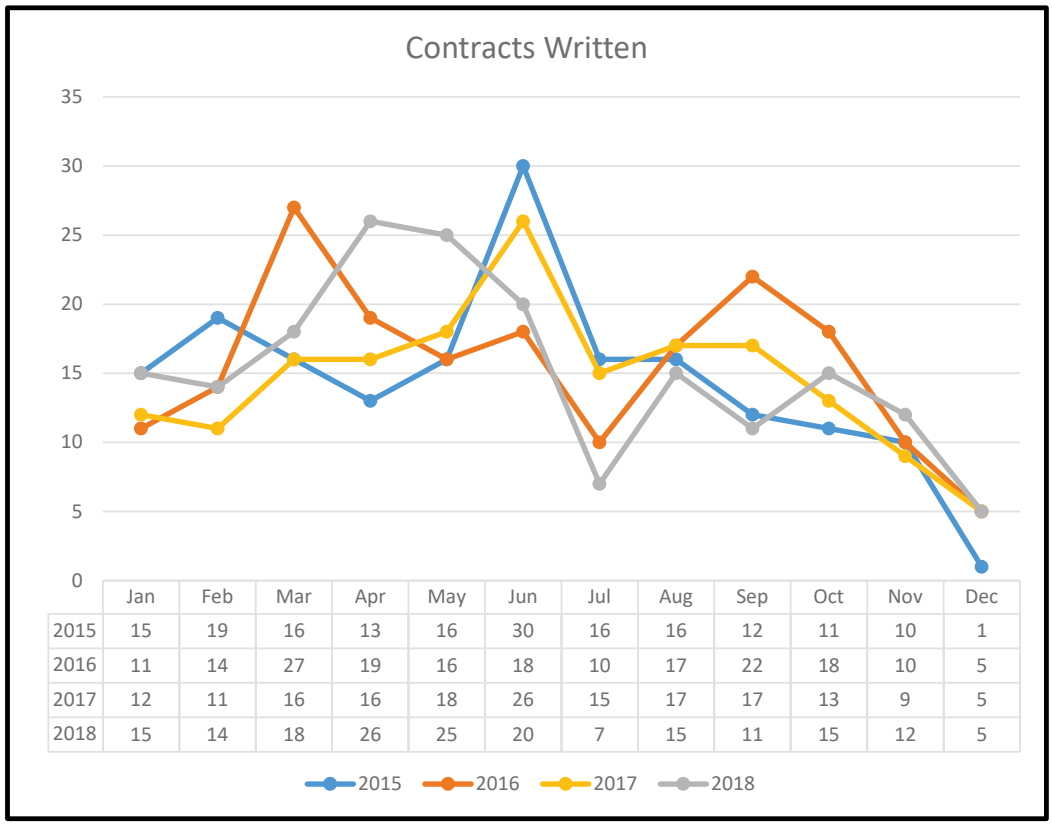
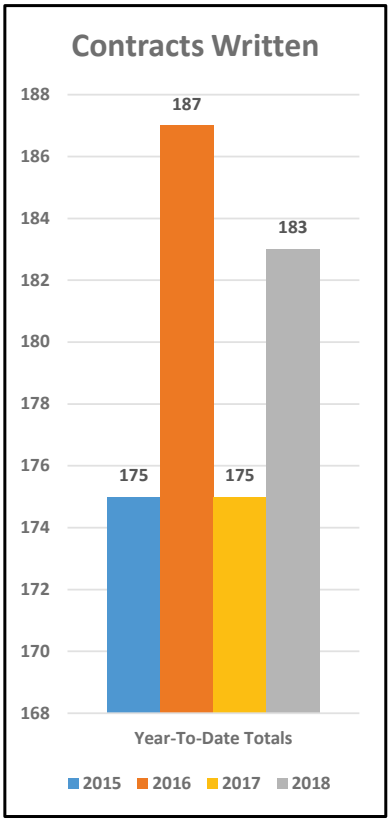


	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2015	52	56	58	68	71	86	85	59	51	37	23	9
2016	46	59	76	79	73	71	81	74	76	68	53	36
2017	36	41	39	45	53	61	59	58	42	35	29	23
2018	35	29	42	53	54	54	50	63	54	54	42	28





	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2015	15	19	16	13	16	30	16	16	12	11	10	1
2016	11	14	27	19	16	18	10	17	22	18	10	5
2017	12	11	16	16	18	26	15	17	17	13	9	5
2018	15	14	18	26	25	20	7	15	11	15	12	5



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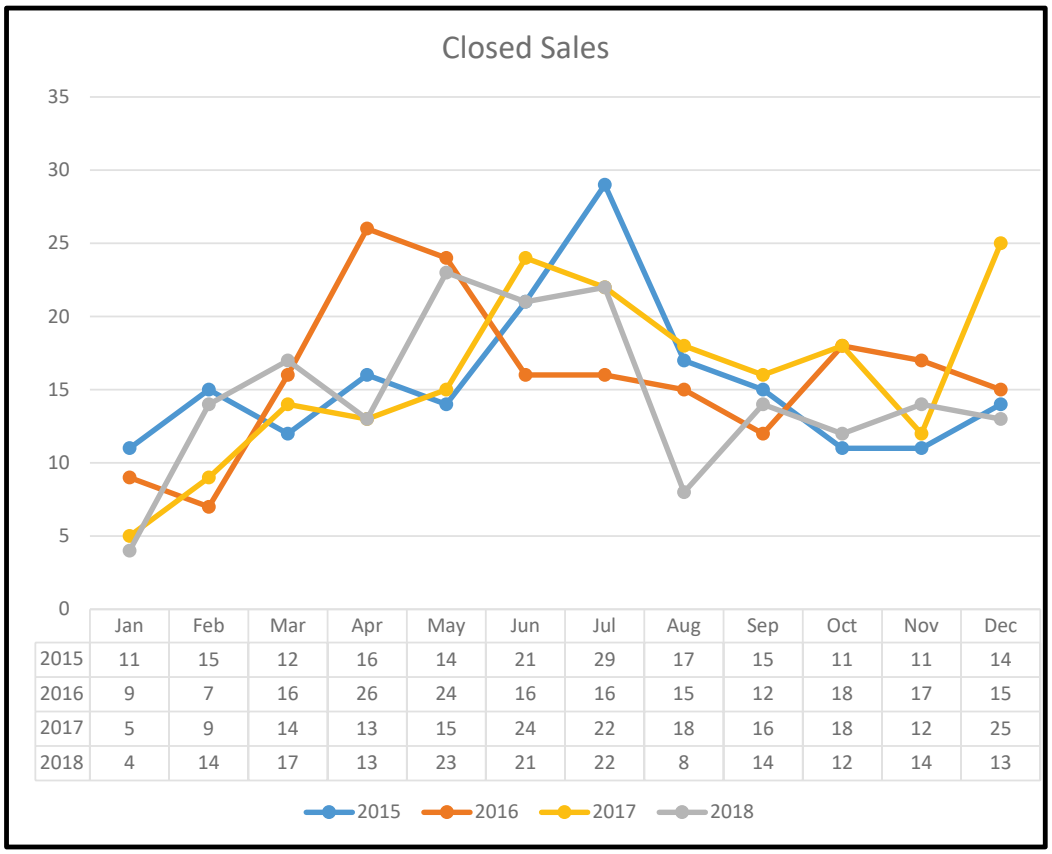
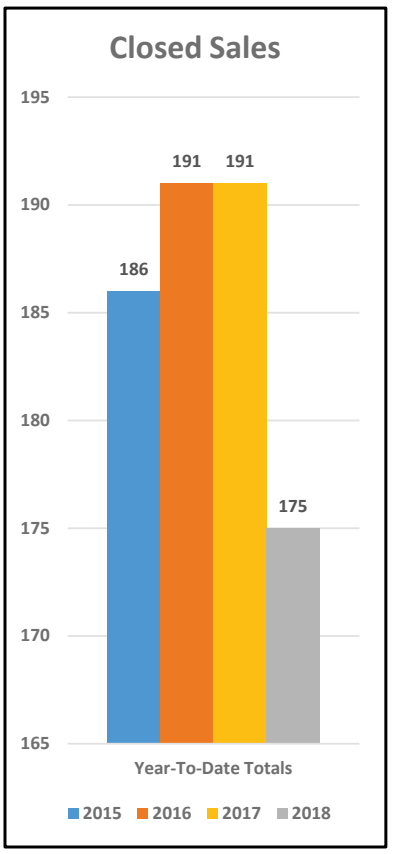
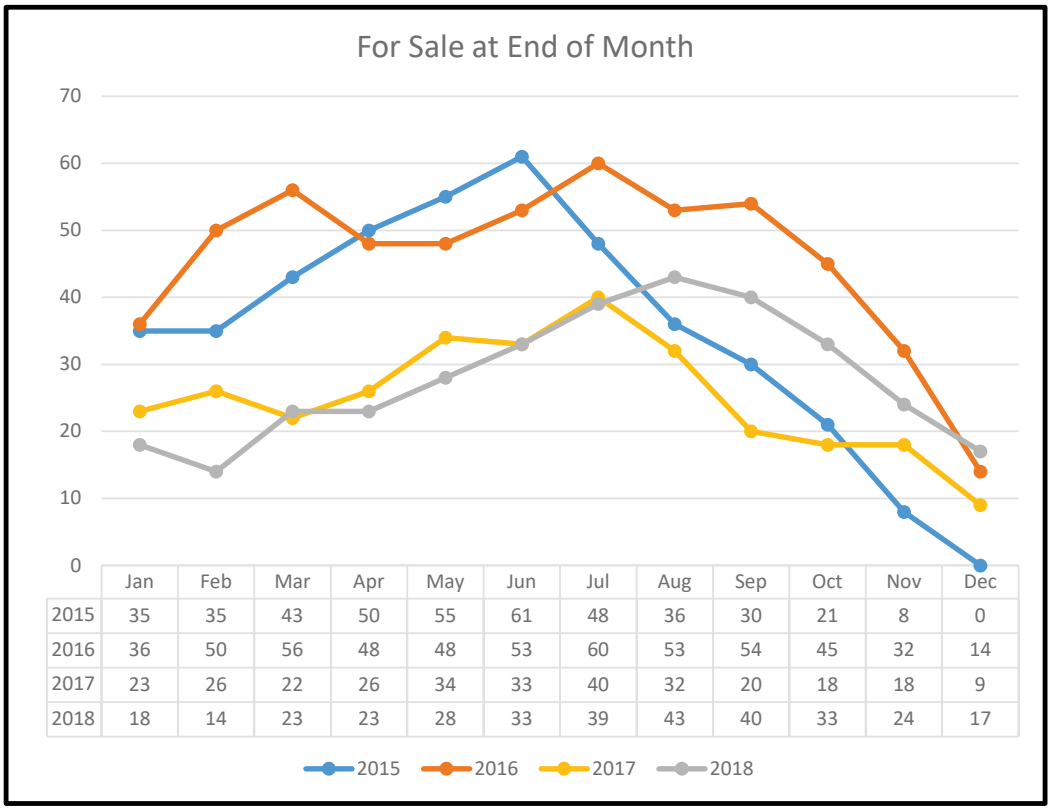
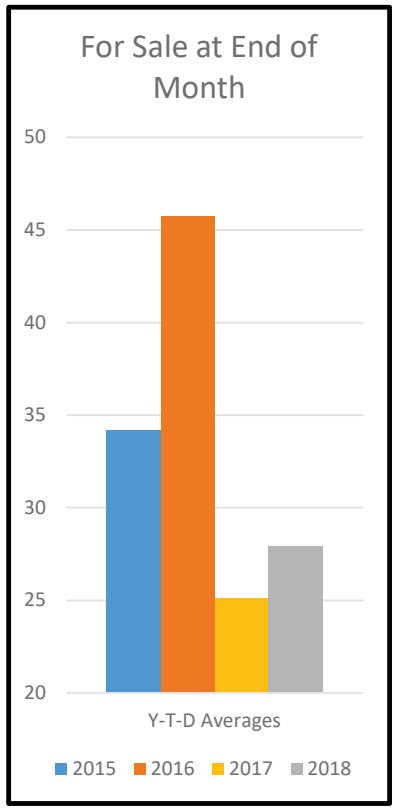


	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2015	11	15	12	16	14	21	29	17	15	11	11	14
2016	9	7	16	26	24	16	16	15	12	18	17	15
2017	5	9	14	13	15	24	22	18	16	18	12	25
2018	4	14	17	13	23	21	22	8	14	12	14	13





	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2015	35	35	43	50	55	61	48	36	30	21	8	0
2016	36	50	56	48	48	53	60	53	54	45	32	14
2017	23	26	22	26	34	33	40	32	20	18	18	9
2018	18	14	23	23	28	33	39	43	40	33	24	17



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Period **12/1/17 - 12/31/18**
Data Data 1/3/2019

2017 MARKET ACTIVITY Single Family Residence

		Active @ Begin of Month	New Listings	Total for Sale	Contracts Written	Closed	Expired, Withdrawn, Canceled	For Sale at end of Month	Hold Do Not Show	% of New Listings Contracted	% of TOT Availble Contracted	% of TOT Available Closed
1	January	23	13	36	12	5	1	23				
2	February	23	18	41	11	9	4	26				
3	March	26	13	39	16	14	1	22				
4	April	22	23	45	16	13	3	26				
5	May	26	27	53	18	15	1	34				
6	June	34	27	61	26	24	2	33				
7	July	33	26	59	15	22	4	40				
8	August	40	18	58	17	18	9	32				
9	September	32	10	42	17	16	5	20				
10	October	20	15	35	13	18	4	18				
11	November	18	11	29	9	12	2	18				
12	December	18	5	23	5	25	9	9	checked 122818			
Year-To-Date Totals			206	229	175	191	45					
	Y-T-D Average	26	17	43	15	16	4	25				

2017 compared to 2018 MARKET ACTIVITY Single Family Residence

			Active @ Begin of Month				New Listings				Total for Sale			
			2017	2018	Increase / (decrease)	% Change	2017	2018	Increase / (decrease)	% Change	2017	2018	Increase / (decrease)	% Change
1	1	January	23	20	(3)	(13%)	13	15	2	15%	36	35	(1)	(3%)
1	2	February	23	18	(5)	(22%)	18	11	(7)	(39%)	41	29	(12)	(29%)
1	3	March	26	14	(12)	(46%)	13	28	15	115%	39	42	3	8%
1	4	April	22	23	1	5%	23	30	7	30%	45	53	8	18%
1	5	May	26	23	(3)	(12%)	27	31	4	15%	53	54	1	2%
1	6	June	34	28	(6)	(18%)	27	26	(1)	(4%)	61	54	(7)	(11%)
1	7	July	33	33	0	0%	26	17	(9)	(35%)	59	50	(9)	(15%)
1	8	August	40	39	(1)	(3%)	18	24	6	33%	58	63	5	9%
1	9	September	32	43	11	34%	10	11	1	10%	42	54	12	29%
1	10	October	20	40	20	100%	15	14	(1)	(7%)	35	54	19	54%
1	11	November	18	33	15	83%	11	9	(2)	(18%)	29	42	13	45%
1	12	December	18	24	6	33%	5	4	(1)	(20%)	23	28	5	22%
	YTD Total						206	220	14	7%	229	240	11	5%
	YTD Average		26	28	2	7%								

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1500 to 3000 sf

Period **12/1/17 - 12/31/18**
Data Data 1/3/2019

2017 compared to 2018 MARKET ACTIVITY Single Family Residence

		Contracts Written				Closed				Expired, Withdrawn, Canceled			
		2017	2018	Increase / (decrease)	% Change	2017	2018	Increase / (decrease)	% Change	2017	2018	Increase / (decrease)	% Change
1	January	12	15	3	25%	5	4	(1)	(20%)	1	2	1	100%
2	February	11	14	3	27%	9	14	5	56%	4	1	(3)	(75%)
3	March	16	18	2	13%	14	17	3	21%	1	1	0	0%
4	April	16	26	10	63%	13	13	0	0%	3	4	1	33%
5	May	18	25	7	39%	15	23	8	53%	1	1	0	0%
6	June	26	20	(6)	(23%)	24	21	(3)	(13%)	2	1	(1)	(50%)
7	July	15	7	(8)	(53%)	22	22	0	0%	4	4	0	0%
8	August	17	15	(2)	(12%)	18	8	(10)	(56%)	9	5	(4)	(44%)
9	September	17	11	(6)	(35%)	16	14	(2)	(13%)	5	3	(2)	(40%)
10	October	13	15	2	15%	18	12	(6)	(33%)	4	6	2	50%
11	November	9	12	3	33%	12	14	2	17%	2	6	4	200%
12	December	5	5	0	0%	25	13	(12)	(48%)	9	6	(3)	(33%)
	YTD Total	175	183	8	5%	191	175	(16)	(8%)	45	40	(5)	(11%)

Ladera Ranch SFR small 2017 compared to 2018 MARKET ACTIVITY Single Family Residence

		For Sale at end of Month			
		2017	2018	Increase / (decrease)	% Change
1	January	23	18	(5)	(22%)
2	February	26	14	(12)	(46%)
3	March	22	23	1	5%
4	April	26	23	(3)	(12%)
5	May	34	28	(6)	(18%)
6	June	33	33	0	0%
7	July	40	39	(1)	(3%)
8	August	32	43	11	34%
9	September	20	40	20	100%
10	October	18	33	15	83%
11	November	18	24	6	33%
12	December	9	17	8	89%
	Average	25	28	3	11%

Format Notes:
Less than 0% equals GREEN (decreasing Inventory)
More than 0% equals RED (increasing Inventory)

	For Sale @ EOM	Prior 12 Months Monthly Absorption	Months of Supply	Market Type
Inventory: Months Supply	17	14.6	1.2	Seller's Market
90-Day Inventory Change DECREASE	(23)	(58%)		
Y-O-Y Inventory Change INCREASE	8	89%		

Chapman Seller Market
3.5
Realtor.com Seller Market
5
Use
3.5

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Ladera Ranch SFR small

1500 to 3000 sf

Period **12/1/17 - 12/31/18**

Data Data 1/3/2019

2018 MARKET ACTIVITY Single Family Residence

	20 / 9	Active @ Begin of Month	New Listings	Total for Sale	Contracts Written	Closed	Expired, Withdrawn, Canceled	For Sale at end of Month		Hold Do Not Show	% of New Listings / Contracts	% of TOT Availble Contracted	% of Total Available Closed
	Summary.month	Active.at.begin.of.month	New.Listings	Total.for.Sale	Contracts.written	Closed	Expired	For.Sale.at.End.of.Month					
1	Jan	20	15	35	15	4	2	18	7		100%	43%	11%
2	Feb	18	11	29	14	14	1	14	2		127%	48%	48%
3	Mar	14	28	42	18	17	1	23	7		64%	43%	40%
4	Apr	23	30	53	26	13	4	23	0		87%	49%	25%
5	May	23	31	54	25	23	1	28	0		81%	46%	43%
6	Jun	28	26	54	20	21	1	33	29		77%	37%	39%
7	Jul	33	17	50	7	22	4	39	0		41%	14%	44%
8	Aug	39	24	63	15	8	5	43	0		63%	24%	13%
9	Sep	43	11	54	11	14	3	40	38		100%	20%	26%
10	Oct	40	14	54	15	12	6	33	0		107%	28%	22%
11	Nov	33	9	42	12	14	6	24	26		133%	29%	33%
12	Dec	24	4	28	5	13	6	17	18		125%	18%	46%
Year-To-Date Totals			220	240	183	175	40			-1	83%	76%	73%
Y-T-D Averages		28.2	18.3	46.5	15.3	14.6	3.3	27.9					

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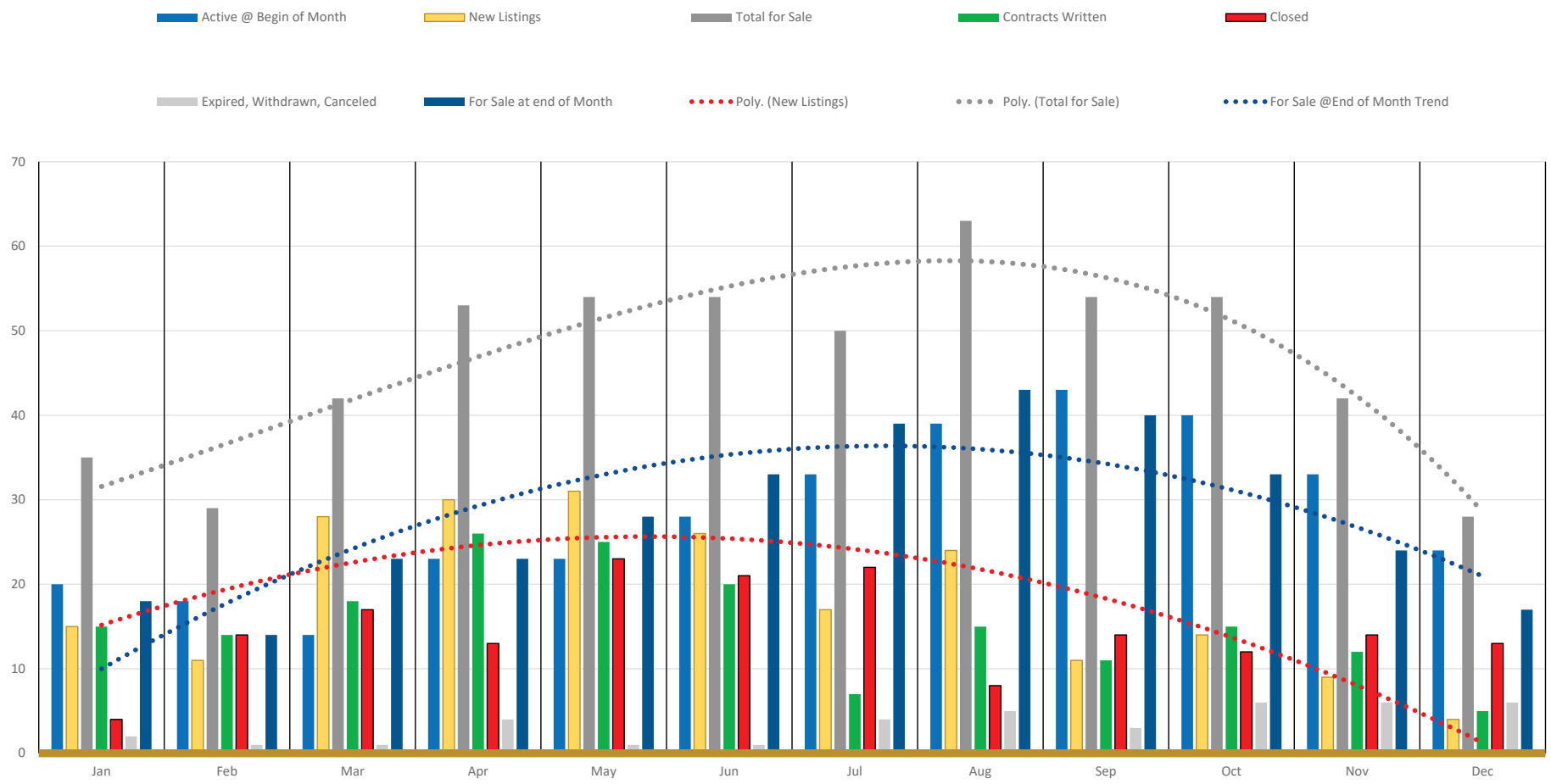
Data Data 1/3/2019

2018 MARKET ACTIVITY Single Family Residence



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Data Data 1/3/2019

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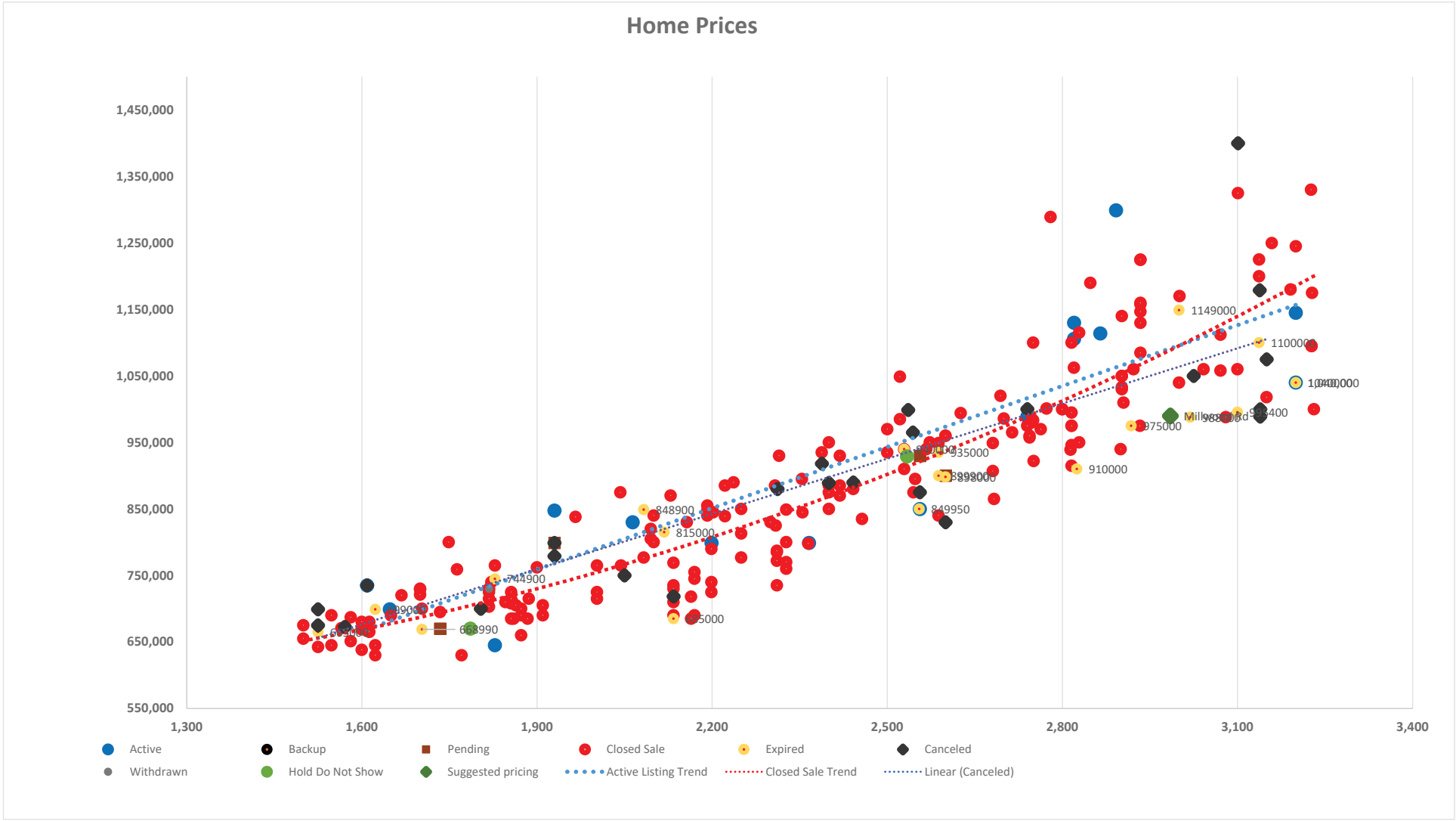

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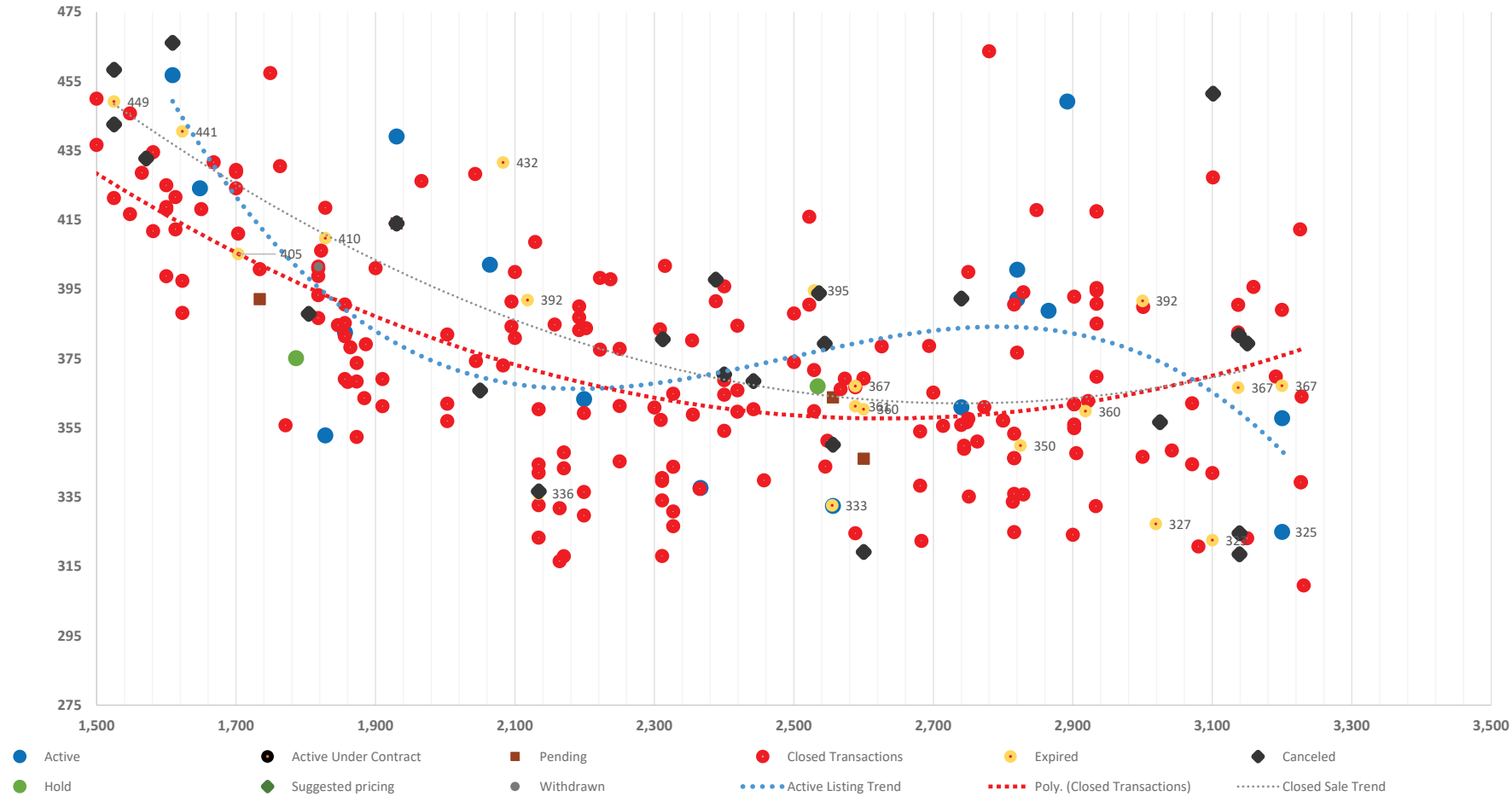
Period **12/1/17 - 12/31/18**
Data Data 1/3/2019

2018 MARKET ACTIVITY Single Family Residence

Value Per Square Foot



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Ladera Ranch SFR small
12/1/17 - 12/31/18

Single Family Residence
1500 to 3000 sf

2018 vrs 2017 Average Square Footage Comparison

	2018	2017	2018 - 2017	% Change
Average SF of homes LESS than 2200 SF is:	1,867	1,890	(23)	(1.21%)
Average SF of homes GREATER than 2200 SF is:	2,728	2,546	182	7.15%)

BOTTOM LINE

The average size of homes for sale in 2018 that were SMALLER than 2200 sf is down approximately -23 sf compared to 2017
The average size of homes for sale in 2018 that were LARGER than 2200 sf is up approximately 182 sf compared to 2017

2018 compared to 2017 Average List Price Comparison

					Net Change	
Ave Last List Price of Homes Less Than 2200 SF	$725,854	$697,170	$28,685	4.11%	$37,152	5.33%
Ave Last List Price of Homes Greater Than 2200 SF	$998,272	$878,761	$119,511	13.60%	$56,685	6.45%
Ave Price PSF Homes Less Than 2200 sf	$398	$379	$19	5.01%		
Ave Price PSF Homes Greater Than 2200 sf	$369	$350	$19	5.48%		

2018 compared to 2017 Average CLOSED Price Comparison

					Net Change	
Closed Price Less Than 2200 SF	$725,508	$693,155	$32,353	4.67%	$40,772	5.88%
Closed Price Greater Than 2200 SF	$984,205	$882,160	$102,045	11.57%	$38,976	4.42%
Closed Price Greater Than 2200 sf Exclusive of View Lots	$984,205	$876,513	$107,691	12.29%	$45,026	5.14%
Closed Price psf Less Than 2200 SF	$389	$371	$18	4.74%		
Closed Price psf Greater Than 2200 SF	$365	$344	$21	6.09%		
	928,229	$878,761				
BOTTOM LINE	937,541	$0				

The average NET CLOSING PRICE of the smaller homes is UP $40,772 or 5.9%
The average NET CLOSING PRICE of the LARGER homes is UP $38,976 or 4.4%

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Ladera Ranch SFR small
12/1/17 - 12/31/18

Single Family Residence
1500 to 3000 sf

2018 compared to 2017 the Average Time On The Market

DOM = Days on Market - from listing to contract
CDOM = Cummualtive Days on Market
ED = Escrow Duration

2017 Summary				Units
	DOM	CDOM	ED	Closed
1500 to 2200 SF	51	78	39	0
2200 to 3231 SF	66	94	40	0

2018 Summary				Units
	DOM	CDOM	ED	Closed
1500 to 2200 SF	50	73	31	0
2200 to 3231 SF	57	88	43	0

2018 minus 2017 Variance				Units
	DOM	CDOM	ED	Closed
1500 to 2200 SF	(1)	(6)	(8)	0
2200 to 3231 SF	(8)	(7)	2	0

BOTTOM LINE

In 2018 the SMALLER PRODUCT was on the market on average -1 days LESS before contracting than 2017
In 2018 the LARGER PRODUCT was on the market on average -8 days LESS before contracting than 2017

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Ladera Ranch SFR small

1500 to 3000 sf

Review Perioc **12/1/17 - 12/31/18**

Data Date: **January 3, 2019**

	Averages		
2017	36	62	35
2018	45	72	37

List Year	List Month	Nu mbe	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Durantion
2016		1	**Drackert**	Closed	**5/19/2016**	11/3/2018	**12/31/2018**	898	**956**	58
2017		1	**Duffield**	Closed	**11/8/2017**	12/5/2017	**1/3/2018**	27	**56**	29
		1	**Bluewing**	Closed	**9/15/2017**	4/14/2018	**6/12/2018**	211	**270**	59
		1	**Rylstone**	Closed	**10/15/2017**	10/23/2017	**12/27/2017**	8	**73**	65
		2	**Eton**	Closed	**12/11/2017**	1/10/2018	**2/7/2018**	30	**58**	28
		2	**Comet Trail**	Closed	**12/6/2017**	2/11/2018	**3/9/2018**	67	**93**	26
		2	**Mill Ridge Farm**	Closed	**11/28/2017**	12/5/2017	**12/26/2017**	7	**28**	21
		2	**Katy Rose**	Closed	**10/4/2017**	10/30/2017	**12/14/2017**	26	**71**	45
		3	**Lullaby**	Closed	**11/21/2017**	11/28/2017	**12/26/2017**	7	**35**	28
		3	**Hempstead**	Canceled	**11/30/2017**		**12/15/2017**	15	**15**	
		4	**Paverstone**	Closed	**11/10/2017**	1/6/2018	**2/5/2018**	57	**87**	30
		6	**Third**	Closed	**11/15/2017**	11/21/2017	**12/20/2017**	6	**35**	29
		6	**Waverly**	Closed	**10/28/2017**	1/15/2018	**2/21/2018**	79	**116**	37
		6	**Carlisle**	Closed	**12/19/2017**	2/17/2018	**3/21/2018**	60	**92**	32
		7	**Allbrook**	Expired	**7/28/2017**		**1/28/2018**	184	**184**	
		7	**Twin Flower**	Closed	**6/15/2017**	11/24/2017	**12/15/2017**	162	**183**	21
		7	**Red Rail**	Closed	**11/15/2017**	11/20/2017	**12/11/2017**	5	**26**	21
		7	**Westcott**	Closed	**10/26/2017**	1/17/2018	**2/16/2018**	83	**113**	30
		8	**Hearthside**	Canceled	**11/11/2017**	1/25/2018	**2/2/2018**	83	**83**	
		8	**Goose Pond**	Closed	**12/14/2017**	12/17/2017	**2/1/2018**	3	**49**	46
		10	**Blue Spruce**	Expired	**12/13/2017**		**1/26/2018**	44	**44**	
		11	**Trumpet Vine**	Closed	**11/1/2017**	2/3/2018	**3/14/2018**	94	**133**	39
		11	**Tisbury**	Canceled	**10/30/2017**		**12/27/2017**	58	**58**	
		11	**Tango**	Closed	**12/20/2017**	1/12/2018	**5/30/2018**	23	**161**	138
		15	**Winfield**	Expired	**7/21/2017**		**9/30/2018**	436	**436**	
		16	**Duskywing**	Closed	**10/6/2017**	11/1/2017	**1/10/2018**	26	**96**	70
		17	**Tango**	Closed	**11/4/2017**	11/13/2017	**12/9/2017**	9	**35**	26
		19	**Ardennes**	Closed	**11/11/2017**	11/17/2017	**12/19/2017**	6	**38**	32
		19	**Shively**	Closed	**10/18/2017**	2/2/2018	**3/9/2018**	107	**142**	35
		20	**Conservatory**	Expired	**4/17/2017**		**4/16/2018**	364	**364**	
		22	**Baudin**	Expired	**10/25/2017**		**12/31/2017**	67	**67**	
		23	**Bedstraw**	Canceled	**2/15/2017**		**12/30/2017**	318	**318**	
		31	**Amy**	Closed	**12/5/2017**	12/16/2017	**1/11/2018**	11	**37**	26

List Month Average DOM

	2017	2018
January	35	26
February	50	26
March	35	24
April	34	41
May	34	46
June	36	74
July	32	44
August	35	66
September	28	46
October	39	39
November	23	22
December	18	7
AVERAGE	33	38

2018 **Days from Listing to Contract**	
Average DOM	27
Minimum DOM	1
Maxmum DOM	154
Average DOM - Ex/O	29
Upper Outlier >	148

2018 **Days WITHOUT Contract**	
Average DOM	100
Minimum DOM	4
Maxmum DOM	269

2018	54
	53

Ladera Ranch SFR small

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1500 to 3000 sf

Data Date: **January 3, 2019**

Averages

2017	36	62	35
2018	45	72	37

List Year	List Month	Nu mbe	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Durantion	List Month Average DOM
2017	**List Month**	34	**Kempton**	Closed	**11/3/2017**	11/10/2017	**12/19/2017**	7	**46**	39	
		55	**Flintridge**	Closed	**9/15/2017**	1/31/2018	**3/5/2018**	138	**171**	33	
		55	**Molly Loop**	Closed	**10/11/2017**	3/24/2018	**5/22/2018**	164	**223**	59	
		58	**Livingston**	Closed	**8/24/2017**	11/27/2017	**12/20/2017**	95	**118**	23	
		73	**Potters Bend**	Closed	**11/4/2017**	11/13/2017	**12/22/2017**	9	**48**	39	
		74	**Laurelhurst**	Closed	**10/20/2017**	11/5/2017	**12/6/2017**	16	**47**	31	
		74	**Livingston**	Closed	**10/5/2017**	1/12/2018	**2/7/2018**	99	**125**	26	
		85	**Laurelhurst**	Closed	**10/16/2017**	1/19/2018	**2/28/2018**	95	**135**	40	
2018	**1**	3	**Mill Ridge Farm**	Closed	**1/12/2018**	1/20/2018	**2/16/2018**	8	**35**	27	
	1	3	**Hempstead**	Closed	**1/22/2018**	2/11/2018	**3/28/2018**	20	**65**	45	
	1	4	**John**	Closed	**1/18/2018**	3/13/2018	**4/13/2018**	54	**85**	31	
	1	7	**Trumpet Vine**	Closed	**1/29/2018**	2/7/2018	**3/8/2018**	9	**38**	29	
	1	7	**Wheatstone Farm**	Closed	**1/5/2018**	1/11/2018	**2/13/2018**	6	**39**	33	
	1	9	**Trumpet Vine**	Closed	**1/30/2018**	2/2/2018	**3/6/2018**	3	**35**	32	
	1	20	**St Just**	Expired	**1/30/2018**		**7/30/2018**	181	**181**		
	1	22	**Tisbury**	Closed	**1/12/2018**	1/19/2018	**2/8/2018**	7	**27**	20	
	1	22	**Conservatory**	Closed	**1/17/2018**	3/5/2018	**3/20/2018**	47	**62**	15	
	1	22	**Baudin**	Closed	**1/3/2018**	1/6/2018	**1/30/2018**	3	**27**	24	
	1	22	**Alcott**	Closed	**1/31/2018**	3/1/2018	**3/13/2018**	29	**41**	12	
	1	31	**Livingston**	Closed	**1/1/2018**	1/13/2018	**2/16/2018**	12	**46**	34	
	1	53	**Kyle**	Closed	**1/29/2018**	2/4/2018	**2/28/2018**	6	**30**	24	
	1	76	**Sellas**	Closed	**1/28/2018**	2/1/2018	**3/12/2018**	4	**43**	39	
	1	142	**Main**	Closed	**1/19/2018**	1/24/2018	**2/20/2018**	5	**32**	27	
	2	5	**Steeton**	Canceled	**2/7/2018**		**3/9/2018**	30	**30**		
	2	7	**De Leon**	Closed	**2/19/2018**	3/9/2018	**4/9/2018**	18	**49**	31	
	2	8	**Hearthside**	Closed	**2/2/2018**	2/2/2018	**2/15/2018**		**13**	13	
	2	8	**Cleome**	Closed	**2/8/2018**	2/12/2018	**3/29/2018**	4	**49**	45	
	2	11	**Steeton**	Closed	**2/7/2018**	2/12/2018	**3/13/2018**	5	**34**	29	
	2	11	**Patina**	Closed	**2/16/2018**	2/20/2018	**3/22/2018**	4	**34**	30	
	2	12	**Conyers**	Closed	**2/27/2018**	3/7/2018	**3/28/2018**	8	**29**	21	
	2	18	**Bower**	Closed	**2/15/2018**	3/1/2018	**4/16/2018**	14	**60**	46	
	2	27	**Bower**	Canceled	**2/17/2018**		**4/28/2018**	70	**70**		
	2	60	**Tuberose**	Closed	**2/9/2018**	6/11/2018	**8/14/2018**	122	**186**	64	
	2	81	**Livingston**	Closed	**2/6/2018**	2/15/2018	**3/28/2018**	9	**50**	41	
	3	2	**Algerwood**	Closed	**3/2/2018**	4/10/2018	**5/10/2018**	39	**69**	30	

Ladera Ranch SFR small

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	Averages		
2017	36	62	35
2018	45	72	37

List Year	List Month	Number	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Durantion	List Month Average DOM
2018	**3**	2	**Abyssinian**	Expired	**3/8/2018**		**6/15/2018**	99	**99**		
	3	4	**Scarlet Maple**	Closed	**3/22/2018**	3/28/2018	**5/14/2018**	6	**53**	47	
	3	4	**Cedar Haven Farm**	Closed	**3/7/2018**	3/7/2018	**3/8/2018**		**1**	1	
	3	5	**Solstice**	Closed	**3/13/2018**	3/19/2018	**4/27/2018**	6	**45**	39	
	3	6	**Earlywood**	Closed	**3/13/2018**	5/2/2018	**5/29/2018**	50	**77**	27	
	3	6	**Brynwood**	Closed	**3/14/2018**	4/3/2018	**4/19/2018**	20	**36**	16	
	3	8	**Marston**	Closed	**3/14/2018**	4/19/2018	**5/17/2018**	36	**64**	28	
	3	10	**Cleome**	Closed	**3/2/2018**	3/2/2018	**4/6/2018**		**35**	35	
	3	11	**Allbrook**	Closed	**3/22/2018**	3/26/2018	**4/30/2018**	4	**39**	35	
	3	11	**Red Rail**	Closed	**3/17/2018**	4/20/2018	**5/21/2018**	34	**65**	31	
	3	11	**Bluewing**	Closed	**3/6/2018**	4/20/2018	**5/30/2018**	45	**85**	40	
	3	12	**Portalon**	Canceled	**3/16/2018**		**4/2/2018**	17	**17**		
	3	15	**Maitland**	Closed	**3/14/2018**	3/24/2018	**4/26/2018**	10	**43**	33	
	3	15	**Snow Bush**	Closed	**3/31/2018**	5/25/2018	**7/26/2018**	55	**117**	62	
	3	16	**Minford**	Closed	**3/7/2018**	3/25/2018	**4/25/2018**	18	**49**	31	
	3	19	**Scarlet Maple**	Closed	**3/1/2018**	4/24/2018	**5/23/2018**	54	**83**	29	
	3	19	**Rylstone**	Closed	**3/27/2018**	4/5/2018	**6/15/2018**	9	**80**	71	
	3	20	**Bluewing**	Closed	**3/22/2018**	4/25/2018	**5/22/2018**	34	**61**	27	
	3	21	**Flintridge**	Closed	**3/20/2018**	3/27/2018	**5/7/2018**	7	**48**	41	
	3	21	**Clematis**	Closed	**3/14/2018**	4/5/2018	**4/30/2018**	22	**47**	25	
	3	24	**Sklar**	Canceled	**3/28/2018**		**4/18/2018**	21	**21**		
	3	25	**Winfield**	Closed	**3/28/2018**	4/16/2018	**5/18/2018**	19	**51**	32	
	3	34	**Terrastar**	Closed	**3/27/2018**	4/1/2018	**5/18/2018**	5	**52**	47	
	3	43	**Kyle**	Closed	**3/21/2018**	3/27/2018	**4/16/2018**	6	**26**	20	
	3	43	**Dawnwood**	Closed	**3/1/2018**	3/21/2018	**4/18/2018**	20	**48**	28	
	3	53	**Molly**	Closed	**3/29/2018**	5/2/2018	**7/2/2018**	34	**95**	61	
	3	65	**Bedstraw Loop**	Closed	**3/14/2018**	3/18/2018	**5/11/2018**	4	**58**	54	
	4	1	**Irish Moss**	Closed	**4/5/2018**	4/16/2018	**5/17/2018**	11	**42**	31	
	4	2	**Hearthside**	Closed	**4/13/2018**	5/7/2018	**6/27/2018**	24	**75**	51	
	4	2	**Livingston**	Expired	**4/5/2018**		**10/30/2018**	208	**208**		
	4	2	**Newbury**	Closed	**4/5/2018**	5/4/2018	**5/31/2018**	29	**56**	27	
	4	2	**Maple Run Farm**	Closed	**4/26/2018**	5/25/2018	**6/26/2018**	29	**61**	32	
	4	4	**Mocha**	Closed	**4/18/2018**	6/12/2018	**7/12/2018**	55	**85**	30	
	4	4	**Wheatstone Farm**	Closed	**4/1/2018**	5/1/2018	**5/31/2018**	30	**60**	30	
	4	4	**Loden**	Closed	**4/4/2018**	4/20/2018	**6/4/2018**	16	**61**	45	
	4	5	**Tudor**	Closed	**4/10/2018**	4/21/2018	**5/15/2018**	11	**35**	24	

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Averages

2017	36	62	35
2018	45	72	37

List Year	List Month	Nu mbe	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Durantion	List Month Average DOM
2018	**4**	5	**Grevillea**	Closed	**4/11/2018**	4/21/2018	**6/12/2018**	10	**62**	52	
	4	7	**Irish Moss**	Closed	**4/16/2018**	4/16/2018	**5/17/2018**		**31**	31	
	4	7	**Patina**	Closed	**4/6/2018**	4/17/2018	**5/21/2018**	11	**45**	34	
	4	8	**Tango**	Closed	**4/20/2018**	5/26/2018	**7/6/2018**	36	**77**	41	
	4	10	**Cousteau**	Closed	**4/21/2018**	4/24/2018	**6/5/2018**	3	**45**	42	
	4	10	**Wheatstone Farm**	Closed	**4/10/2018**	4/25/2018	**5/29/2018**	15	**49**	34	
	4	11	**Molly Loop**	Closed	**4/28/2018**	5/25/2018	**11/19/2018**	27	**205**	178	
	4	12	**Portalon**	Closed	**4/2/2018**	5/7/2018	**6/15/2018**	35	**74**	39	
	4	15	**Baudin**	Closed	**4/11/2018**	4/25/2018	**5/18/2018**	14	**37**	23	
	4	15	**Globe**	Active	**4/7/2018**		**4/7/2018**	269	**269**		
	4	15	**Old Spire**	Canceled	**4/22/2018**		**8/11/2018**	111	**111**		
	4	19	**Molly Loop**	Closed	**4/16/2018**	4/24/2018	**11/9/2018**	8	**207**	199	
	4	22	**Bower**	Closed	**4/14/2018**	4/19/2018	**6/4/2018**	5	**51**	46	
	4	22	**Waltham**	Closed	**4/9/2018**	4/9/2018	**6/8/2018**		**60**	60	
	4	24	**Conservatory**	Closed	**4/18/2018**	5/3/2018	**6/5/2018**	15	**48**	33	
	4	25	**Alcott**	Closed	**4/24/2018**	5/3/2018	**6/18/2018**	9	**55**	46	
	4	28	**Cecil Pasture**	Canceled	**4/17/2018**		**5/21/2018**	34	**34**		
	4	43	**Flintridge**	Canceled	**4/9/2018**		**9/4/2018**	148	**148**		
	4	45	**Flintridge**	Closed	**4/10/2018**	5/29/2018	**6/25/2018**	49	**76**	27	
	4	76	**Bedstraw Loop**	Closed	**4/1/2018**	4/21/2018	**4/24/2018**	20	**23**	3	
	4	79	**Dawnwood**	Closed	**4/7/2018**	4/16/2018	**5/11/2018**	9	**34**	25	
	5	1	**Tudor**	Closed	**5/7/2018**	5/22/2018	**6/13/2018**	15	**37**	22	
	5	1	**Papette**	Expired	**5/14/2018**		**10/1/2018**	140	**140**		
	5	5	**Irish Moss**	Closed	**5/29/2018**	6/20/2018	**7/12/2018**	22	**44**	22	
	5	6	**Newbury**	Closed	**5/15/2018**	5/20/2018	**6/20/2018**	5	**36**	31	
	5	6	**Molly Loop**	Closed	**5/26/2018**	6/6/2018	**12/21/2018**	11	**209**	198	
	5	6	**Allbrook Court**	Closed	**5/14/2018**	6/6/2018	**7/9/2018**	23	**56**	33	
	5	8	**COMET**	Expired	**5/10/2018**		**8/15/2018**	97	**97**		
	5	9	**Sklar**	Closed	**5/29/2018**	6/4/2018	**7/3/2018**	6	**35**	29	
	5	10	**De Leon**	Closed	**5/15/2018**	6/11/2018	**7/31/2018**	27	**77**	50	
	5	10	**Portalon**	Closed	**5/2/2018**	10/3/2018	**10/26/2018**	154	**177**	23	
	5	12	**Oatfield Farm**	Canceled	**5/29/2018**	6/19/2018	**8/9/2018**	72	**72**		
	5	12	**Globe**	Closed	**5/2/2018**	5/18/2018	**6/19/2018**	16	**48**	32	
	5	12	**Gardenia**	Closed	**5/8/2018**	5/29/2018	**7/27/2018**	21	**80**	59	
	5	14	**Terrastar**	Closed	**5/10/2018**	5/25/2018	**6/25/2018**	15	**46**	31	
	5	15	**Sweet Pea**	Closed	**5/24/2018**	6/14/2018	**7/13/2018**	21	**50**	29	

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	Averages		
2017	36	62	35
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List Year	List Month	Number	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Durantion	List Month Average DOM
2018	**5**	15	**Molly Loop**	Active	**5/18/2018**		**5/18/2018**	228	**228**		
	5	16	**Kelfield**	Closed	**5/22/2018**	5/28/2018	**7/2/2018**	6	**41**	35	
	5	19	**Kempton**	Expired	**5/2/2018**		**11/1/2018**	183	**183**		
	5	19	**Half Moon Trl**	Closed	**5/25/2018**	6/19/2018	**7/18/2018**	25	**54**	29	
	5	20	**Shively**	Closed	**5/26/2018**	5/26/2018	**6/8/2018**		**13**	13	
	5	21	**Sachem**	Expired	**5/16/2018**		**8/3/2018**	79	**79**		
	5	27	**Bower**	Canceled	**5/30/2018**		**7/16/2018**	47	**47**		
	5	27	**Molly Loop**	Closed	**5/17/2018**	6/12/2018	**9/11/2018**	26	**117**	91	
	5	28	**Barnstable**	Closed	**5/10/2018**	5/15/2018	**6/15/2018**	5	**36**	31	
	5	31	**Mercantile**	Closed	**5/18/2018**	5/28/2018	**7/9/2018**	10	**52**	42	
	5	38	**Molly Loop**	Closed	**5/3/2018**	5/12/2018	**8/1/2018**	9	**90**	81	
	5	39	**Shively**	Closed	**5/14/2018**	5/24/2018	**7/12/2018**	10	**59**	49	
	5	116	**Sellas**	Closed	**5/10/2018**	7/3/2018	**7/31/2018**	54	**82**	28	
	5	72	**Sellas**	Closed	**5/20/2018**	7/5/2018	**7/19/2018**	46	**60**	14	
	5	61	**Laurelhurst**	Closed	**5/4/2018**	5/13/2018	**6/19/2018**	9	**46**	37	
	5	211	**Sklar**	Closed	**5/3/2018**	6/9/2018	**7/12/2018**	37	**70**	33	
	6	1	**Savannah**	Expired	**6/7/2018**		**12/30/2018**	206	**206**		
	6	2	**Pickering**	Closed	**6/22/2018**	6/30/2018	**8/7/2018**	8	**46**	38	
	6	2	**Papette**	Closed	**6/26/2018**	7/9/2018	**7/30/2018**	13	**34**	21	
	6	3	**Chimney**	Closed	**6/7/2018**	6/13/2018	**7/12/2018**	6	**35**	29	
	6	4	**Reston**	Closed	**6/13/2018**	9/14/2018	**10/12/2018**	93	**121**	28	
	6	4	**Beechtree**	Closed	**6/5/2018**	6/11/2018	**7/11/2018**	6	**36**	30	
	6	4	**Olive**	Closed	**6/29/2018**	9/11/2018	**9/11/2018**	74	**74**	0	
	6	5	**Wheatstone Farm**	Expired	**6/23/2018**		**10/22/2018**	121	**121**		
	6	6	**Whisper**	Closed	**6/20/2018**	9/10/2018	**10/9/2018**	82	**111**	29	
	6	6	**Livingston**	Closed	**6/9/2018**	6/29/2018	**8/13/2018**	20	**65**	45	
	6	8	**Hanceford**	Active	**6/26/2018**		**6/26/2018**	189	**189**		
	6	9	**Molly**	Active	**6/14/2018**		**6/14/2018**	201	**201**		
	6	10	**Clydesdale**	Closed	**6/27/2018**	10/25/2018	**12/7/2018**	120	**163**	43	
	6	11	**Tisbury**	Closed	**6/8/2018**	6/8/2018	**6/8/2018**			0	
	6	11	**Whidbey**	Expired	**6/4/2018**		**12/4/2018**	183	**183**		
	6	15	**Bedstraw Loop**	Expired	**6/22/2018**		**12/31/2018**	192	**192**		
	6	16	**Laurelhurst**	Closed	**6/10/2018**	8/7/2018	**9/18/2018**	58	**100**	42	
	6	19	**Winfield**	Canceled	**6/24/2018**		**7/12/2018**	18	**18**		
	6	20	**Conservatory**	Closed	**6/20/2018**	6/26/2018	**8/3/2018**	6	**44**	38	
	6	21	**Kingsway**	Closed	**6/5/2018**	7/10/2018	**9/4/2018**	35	**91**	56	

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2017	36	62	35
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List Year	List Month	Number	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Durantion	List Month Average DOM
2018	**6**	23	**Alcott**	Closed	**6/29/2018**	8/3/2018	**9/26/2018**	35	**89**	54	
	6	26	**Reston**	Closed	**6/14/2018**	9/8/2018	**10/19/2018**	86	**127**	41	
	6	34	**Bower**	Closed	**6/16/2018**	8/6/2018	**9/7/2018**	51	**83**	32	
	6	37	**Reston**	Closed	**6/6/2018**	6/7/2018	**7/11/2018**	1	**35**	34	
	6	46	**Skywood**	Closed	**6/19/2018**	10/7/2018	**11/6/2018**	110	**140**	30	
	6	102	**Main**	Closed	**6/13/2018**	6/26/2018	**7/18/2018**	13	**35**	22	
	7	1	**Brayton**	Closed	**7/26/2018**	8/21/2018	**10/5/2018**	26	**71**	45	
	7	2	**Abyssinian**	Closed	**7/6/2018**	9/18/2018	**11/2/2018**	74	**119**	45	
	7	3	**Patina**	Closed	**7/12/2018**	7/17/2018	**8/23/2018**	5	**42**	37	
	7	6	**Clarke**	Closed	**7/27/2018**	8/21/2018	**9/7/2018**	25	**42**	17	
	7	8	**Earlywood**	Canceled	**7/12/2018**		**7/29/2018**	17	**17**		
	7	9	**Clawson**	Canceled	**7/12/2018**		**8/21/2018**	40	**40**		
	7	9	**Flowerdale**	Closed	**7/12/2018**	8/20/2018	**10/1/2018**	39	**81**	42	
	7	9	**Franklin**	Closed	**7/9/2018**	7/11/2018	**8/20/2018**	2	**42**	40	
	7	12	**Steeton**	Closed	**7/27/2018**	10/31/2018	**12/10/2018**	96	**136**	40	
	7	21	**University**	Closed	**7/8/2018**	8/20/2018	**9/17/2018**	43	**71**	28	
	7	22	**Wood Barn**	Canceled	**7/18/2018**		**9/21/2018**	65	**65**		
	7	30	**Cecil Pasture**	Closed	**7/17/2018**	9/14/2018	**10/18/2018**	59	**93**	34	
	7	32	**Sellas**	Closed	**7/12/2018**	8/1/2018	**9/4/2018**	20	**54**	34	
	7	37	**Bedstraw**	Closed	**7/7/2018**	7/17/2018	**8/29/2018**	10	**53**	43	
	7	37	**Molly Loop**	Closed	**7/16/2018**	9/11/2018	**10/22/2018**	57	**98**	41	
	7	46	**Amy**	Expired	**7/23/2018**		**10/22/2018**	91	**91**		
	7	66	**Half Moon**	Closed	**7/20/2018**	7/23/2018	**8/10/2018**	3	**21**	18	
	7	207	**Sklar**	Withdrawn	**7/21/2018**		**10/4/2018**	75	**75**		
	8	2	**Hanceford Rd**	Closed	**8/25/2018**	9/1/2018	**10/1/2018**	7	**37**	30	
	8	3	**Fern Haven Farm**	Closed	**8/3/2018**	8/14/2018	**9/10/2018**	11	**38**	27	
	8	4	**Bancroft**	Closed	**8/14/2018**	9/4/2018	**10/12/2018**	21	**59**	38	
	8	4	**Earthen**	Closed	**8/11/2018**	8/25/2018	**10/3/2018**	14	**53**	39	
	8	5	**Chimney**	Closed	**8/9/2018**	8/20/2018	**10/1/2018**	11	**53**	42	
	8	5	**St Giles**	Canceled	**8/15/2018**		**12/3/2018**	110	**110**		
	8	5	**Brayton**	Closed	**8/19/2018**	8/30/2018	**9/21/2018**	11	**33**	22	
	8	6	**Cayton**	Active	**8/2/2018**		**8/2/2018**	152	**152**		
	8	7	**Bower**	Canceled	**8/10/2018**		**11/15/2018**	97	**97**		
	8	8	**Snapdragon**	Active	**8/20/2018**		**8/20/2018**	134	**134**		
	8	8	**Cousteau**	Hold	**8/13/2018**	11/19/2018	**12/7/2018**	116	**116**		
	8	9	**Clawson**	Active	**8/23/2018**		**8/23/2018**	131	**131**		

Ladera Ranch SFR small

Review Perioc **12/1/17 - 12/31/18**

1500 to 3000 sf

Data Date: **January 3, 2019**

		Averages	
2017	36	62	35
2018	45	72	37

List Year	List Month	Number	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Durantion	List Month Average DOM
2018	**8**	10	**Cecil Pasture**	Closed	**8/22/2018**	10/25/2018	**11/30/2018**	64	**100**	36	
	8	10	**Whidbey**	Canceled	**8/25/2018**		**11/7/2018**	74	**74**		
	8	12	**Melody**	Closed	**8/30/2018**	8/30/2018	**9/19/2018**		**20**	20	
	8	12	**Bluewing**	Closed	**8/1/2018**	10/25/2018	**11/28/2018**	85	**119**	34	
	8	15	**Old Spire**	Active	**8/11/2018**		**8/11/2018**	143	**143**		
	8	15	**Whidbey**	Closed	**8/27/2018**	8/31/2018	**9/28/2018**	4	**32**	28	
	8	16	**Langford**	Closed	**8/22/2018**	10/8/2018	**11/9/2018**	47	**79**	32	
	8	21	**Sachem**	Expired	**8/4/2018**		**11/20/2018**	108	**108**		
	8	24	**Rylstone**	Closed	**8/7/2018**	8/17/2018	**9/17/2018**	10	**41**	31	
	8	25	**Amy**	Closed	**8/17/2018**	9/30/2018	**11/5/2018**	44	**80**	36	
	8	25	**Savannah**	Closed	**8/31/2018**	10/5/2018	**12/10/2018**	35	**101**	66	
	8	104	**Livingston**	Active	**8/9/2018**		**8/9/2018**	145	**145**		
	9	2	**Marston**	Closed	**9/25/2018**	11/13/2018	**12/14/2018**	49	**80**	31	
	9	4	**Stone Turret**	Closed	**9/22/2018**	10/18/2018	**11/19/2018**	26	**58**	32	
	9	5	**Ivy Gate**	Canceled	**9/18/2018**		**10/24/2018**	36	**36**		
	9	7	**Flintridge**	Active	**9/7/2018**		**9/7/2018**	116	**116**		
	9	9	**Whisper**	Active Under Contract	**9/29/2018**	11/15/2018	**11/15/2018**	47	**94**		
	9	9	**Calliandra**	Closed	**9/27/2018**	10/17/2018	**11/16/2018**	20	**50**	30	
	9	10	**Red Rail**	Closed	**9/27/2018**	10/17/2018	**11/9/2018**	20	**43**	23	
	9	11	**Roycroft**	Closed	**9/5/2018**	9/11/2018	**11/27/2018**	6	**83**	77	
	9	11	**Scotch Pine**	Hold	**9/26/2018**		**12/15/2018**	80	**80**		
	9	15	**Buckaroo**	Active	**9/19/2018**		**9/19/2018**	104	**104**		
	9	26	**Alcott**	Active Under Contract	**9/24/2018**	10/5/2018	**10/5/2018**	11	**99**		
	9	36	**Baudin**	Canceled	**9/4/2018**		**11/11/2018**	68	**68**		
	10	1	**Vivido**	Active	**10/17/2018**		**10/17/2018**	76	**76**		
	10	3	**Tisbury**	Pending	**10/29/2018**	12/5/2018	**12/5/2018**	37	**64**	27	
	10	4	**Gardenia**	Pending	**10/19/2018**	10/25/2018	**10/25/2018**	6	**74**	68	
	10	6	**Ardennes**	Active	**10/30/2018**		**10/30/2018**	63	**63**		
	10	6	**Sea Grape**	Expired	**10/3/2018**		**12/29/2018**	87	**87**		
	10	6	**Tarleton Lane**	Closed	**10/22/2018**	11/8/2018	**12/10/2018**	17	**49**	32	
	10	7	**Honey Tree Farm**	Active Under Contract	**10/13/2018**	12/4/2018	**12/4/2018**	52	**80**		
	10	8	**Pomegranate**	Closed	**10/24/2018**	10/29/2018	**11/30/2018**	5	**37**	32	
	10	15	**Melody**	Closed	**10/31/2018**	11/6/2018	**12/10/2018**	6	**40**	34	
	10	17	**Magnolia**	Canceled	**10/2/2018**		**12/7/2018**	66	**66**		
	10	21	**Scarlet Maple**	Active	**10/12/2018**		**10/12/2018**	81	**81**		
	10	21	**Molly**	Pending	**10/22/2018**	11/7/2018	**11/7/2018**	16	**71**	55	

Ladera Ranch SFR small

1500 to 3000 sf

Review Perioc **12/1/17 - 12/31/18**

Data Date: **January 3, 2019**

Averages

2017	36	62	35
2018	45	72	37

List Year	List Month	Nu mbe	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Durantion	List Month Average DOM
2018	**10**	25	**Dawnwood**	Closed	**10/18/2018**	11/20/2018	**12/27/2018**	33	**70**	37	
	10	29	**Potters Bend**	Closed	**10/30/2018**	11/29/2018	**12/27/2018**	30	**58**	28	
	10	35	**Fieldhouse**	Closed	**10/19/2018**	10/25/2018	**11/16/2018**	6	**28**	22	
	10	45	**Bainbridge**	Canceled	**10/9/2018**		**11/21/2018**	43	**43**		
	11	1	**Plum**	Closed	**11/13/2018**	11/16/2018	**12/17/2018**	3	**34**	31	
	11	2	**Fern Haven Farm**	Closed	**11/5/2018**	11/16/2018	**12/17/2018**	11	**42**	31	
	11	6	**Paverstone**	Active Under Contract	**11/13/2018**	12/5/2018	**12/5/2018**	22	**49**		
	11	7	**Tisbury**	Closed	**11/6/2018**	11/7/2018	**12/7/2018**	1	**31**	30	
	11	7	**Bower**	Active	**11/16/2018**		**11/16/2018**	46	**46**		
	11	19	**Kempton**	Active	**11/8/2018**		**11/8/2018**	54	**54**		
	11	21	**Sachem**	Pending	**11/28/2018**	12/6/2018	**12/6/2018**	8	**34**	26	
	11	45	**Bainbridge**	Active Under Contract	**11/22/2018**	12/5/2018	**12/5/2018**	13	**40**		
	11	51	**Shively**	Pending	**11/7/2018**	12/12/2018	**12/12/2018**	35	**55**	20	
	12	2	**Hempstead**	Active	**12/27/2018**		**12/27/2018**	5	**5**		
	12	8	**Danbury**	Active	**12/21/2018**		**12/21/2018**	11	**11**		
	12	30	**Bower**	Active Under Contract	**12/19/2018**	12/21/2018	**12/21/2018**	2	**13**		
	12	87	**Livingston**	Hold	**12/17/2018**		**12/21/2018**	4	**4**		

Grand Total

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Ladera Ranch SFR small - 1500 to 3000 sf

Period: **12/1/17 - 12/31/18**

Data: **1/3/2019**

ACTIVELY SELLING Single Family Residence

Status	DOM		Address	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price $ PSF
Active	7	2	Hempstead		2,366	799,000	799,000		338
Active	13	8	Danbury		1,930	847,500	847,500		439
Active	48	7	Bower		2,556	849,900	849,900		333
Active	56	19	Kempton		3,200	1,040,000	1,040,000		325
Active	65	6	Ardennes		3,200	1,145,000	1,145,000		358
Active	78	1	Vivido		2,892	1,299,000	1,299,000		449
Active	83	21	Scarlet Maple		3,138	1,250	1,240,000		0
Active	106	15	Buckaroo		3,143	2,195,000	2,195,000		698
Active	118	7	Flintridge		2,865	1,114,000	1,055,000		389
Active	133	9	Clawson		2,740	989,000	929,000		361
Active	136	8	Snapdragon		1,828	645,000	585,000		353
Active	145	15	Old Spire		1,609	735,000	720,000		457
Active	147	104	Livingston		1,648	699,000	649,900		424
Active	154	6	Cayton		2,199	799,000	779,900		363
Active	191	8	Hanceford		2,064	829,900	799,000		402
Active	203	9	Molly		2,820	1,129,900	1,129,900		401
Active	230	15	Molly Loop		2,820	1,105,900	1,119,900		392
Active	271	15	Globe		1,856	710,000	720,000		383

Total active Sales	**18**
Active Lisitngs Less than 2200 S	**7**
Average Price	**728,757**
Average SF	**1,876**
Average Price SF	**403**
Active Lisitngs More than 2200 S	**11**
Average Price	**1,163,791**
Average SF	**2,885**
Average Price SF	**368**

	DOM
Av. Exclusive of Outliers	121
Average	121
Median	126
Quartile 1	68
Quartile 3	152
IQR	84
Stand Range	126
Upper Range	(58)
Lower Range / Outliers	278

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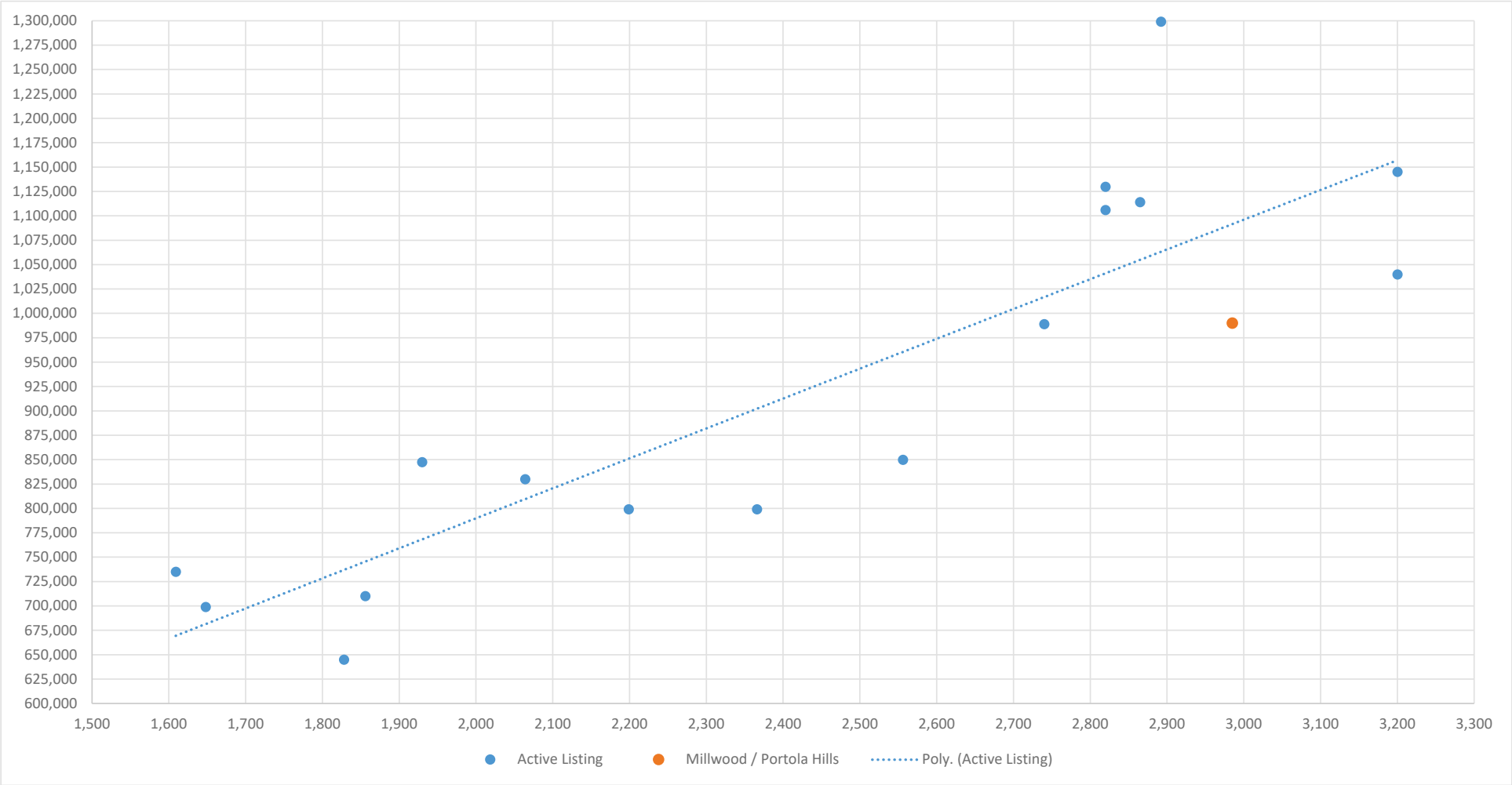
Ladera Ranch SFR small - 1500 to 3000 sf

Period: **12/1/17 - 12/31/18**
Data: **1/3/2019**

ACTIVELY SELLING Single Family Residence



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Ladera Ranch SFR small - 1500 to 3000 sf

Period **12/1/17 - 12/31/18**

Data: **1/3/2019**

CLOSED SALES Single Family Residence

Status	DOM	CDOM		Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price $ PSF	Closed Price $ PSF
Closed	898	956	1	Drackert	2,751	850,000	922,000	922,000	309	335
Closed	30	58	29	Potters Bend	1,581	675,000	651,000	651,000	427	412
Closed	33	70	25	Dawnwood	1,668	735,000	720,000	720,000	441	432
Closed	11	209	6	Molly Loop	2,934	1,129,900	1,129,900	1,129,900	385	385
Closed	11	42	2	Fern Haven Farm	1,884	699,999	685,000	685,000	372	364
Closed	3	34	1	Plum	3,226	1,330,000	1,330,000	1,330,000	412	412
Closed	49	80	2	Marston	2,192	899,000	855,000	855,000	410	390
Closed	35	101	25	Savannah	1,873	699,900	660,000	660,000	374	352
Closed	17	49	6	Tarleton Lane	1,873	698,995	690,000	690,000	373	368
Closed	96	136	12	Steeton	1,856	715,000	708,000	708,000	385	381
Closed	6	40	15	Melody	3,071	1,119,990	1,112,000	1,112,000	365	362
Closed	1	31	7	Tisbury	2,202	849,900	845,000	845,000	386	384
Closed	120	163	10	Clydesdale	3,150	1,225,000	1,018,000	1,018,000	389	323
Closed	64	100	10	Cecil Pasture	1,548	669,900	645,000	645,000	433	417
Closed	5	37	8	Pomegranate	2,694	999,900	1,020,000	1,020,000	371	379
Closed	85	119	12	Bluewing	2,744	1,049,988	957,500	957,500	383	349
Closed	6	83	11	Roycroft	2,315	929,000	930,000	930,000	401	402
Closed	26	58	4	Stone Turret	2,003	750,000	765,000	765,000	374	382
Closed	27	205	11	Molly Loop	2,934	1,124,900	1,224,600	1,224,600	383	417
Closed	6	28	35	Fieldhouse	1,822	739,888	740,000	740,000	406	406
Closed	20	50	9	Calliandra	3,137	1,249,900	1,225,000	1,225,000	398	391
Closed	20	43	10	Red Rail	2,327	849,000	849,000	849,000	365	365
Closed	47	79	16	Langford	2,763	999,000	970,000	970,000	362	351
Closed	8	207	19	Molly Loop	2,934	1,184,900	1,224,900	1,224,900	404	417
Closed	110	140	46	Skywood	2,100	889,000	840,000	840,000	423	400
Closed	44	80	25	Amy	1,600	679,900	638,000	638,000	425	399
Closed	74	119	2	Abyssinian	2,922	1,075,000	1,060,000	1,060,000	368	363
Closed	154	177	10	Portalon	2,780	1,285,000	1,289,000	1,289,000	462	464
Closed	57	98	37	Molly Loop	2,934	1,139,900	1,157,798	1,157,798	389	395
Closed	86	127	26	Reston	2,900	1,049,800	940,000	940,000	362	324
Closed	59	93	30	Cecil Pasture	1,623	699,000	630,000	630,000	431	388

Total Closed Sales	**188**
Closed Sales Less than 2200 SF	**77**
Average Price	**725,508**
Average SF	**1,879**
Average Price SF	**389**
Closed Sales Greater than 2200 SF	**111**
Average Price	**984,205**
Average SF	**2,699**
Average Price SF	**365**

	DOM	CDOM
verage Exclusive of Outlie	20.9	59.5
Average	34.5	72.2
Median	16.5	53.0
Quartile 1	7.0	38.8
Quartile 3	37.5	82.3
IQR	30.5	43.5
Stand Range	45.8	65.3
Upper Range	-38.8	-26.5
Lower Range / OUTLIERS	83.3	147.5
Count:	18	12

	List Price	Closed $$
verage Exclusive of Outlie	$ 888,297	$ 878,249
Average	$ 891,014	$ 878,249
Median	$ 872,000	$ 852,500
Quartile 1	$ 737,000	$ 728,000
Quartile 3	$ 999,000	$ 985,250
IQR	$ 262,000	$ 257,250
Stand Range	$ 393,000	$ 385,875
Upper Range	$ 344,000	$ 342,125
Lower Range / OUTLIERS	$ 1,392,000	$ 1,371,125

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Ladera Ranch SFR small - 1500 to 3000 sf

Period **12/1/17 - 12/31/18**

Data: **1/3/2019**

CLOSED SALES Single Family Residence

Status	DOM	CDOM	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price $ PSF	Closed Price $ PSF	Total Closed Sales 188
Closed	21	59	4 Bancroft	1,749	825,000	800,000	800,000	472	457	
Closed	93	121	4 Reston	2,829	1,025,000	950,000	950,000	362	336	
Closed	82	111	6 Whisper	2,419	924,900	870,000	870,000	382	360	
Closed	26	71	1 Brayton	1,856	759,900	725,000	725,000	409	391	
Closed	14	53	4 Earthen	2,134	704,900	710,000	710,000	330	333	
Closed	7	37	2 Hanceford Rd	2,095	830,000	820,000	820,000	396	391	
Closed	11	53	5 Chimney	2,600	965,000	960,000	960,000	371	369	
Closed	39	81	9 Flowerdale	1,581	699,000	687,000	687,000	442	435	
Closed	4	32	15 Whidbey	2,192	869,000	848,000	848,000	396	387	
Closed	35	89	23 Alcott	2,327	795,000	770,000	770,000	342	331	
Closed	11	33	5 Brayton	2,134	759,000	735,000	735,000	356	344	
Closed	0	20	12 Melody	2,902	1,050,000	1,050,000	1,050,000	362	362	
Closed	58	100	16 Laurelhurst	2,419	925,000	885,000	885,000	382	366	
Closed	10	41	24 Rylstone	2,134	759,000	730,000	730,000	356	342	
Closed	43	71	21 University	2,095	825,000	805,000	805,000	394	384	
Closed	74	74	4 Olive	2,354	895,000	895,000	895,000	380	380	
Closed	26	117	27 Molly Loop	2,934	1,144,900	1,159,900	1,159,900	390	395	
Closed	11	38	3 Fern Haven Farm	1,650	684,900	689,900	689,900	415	418	
Closed	51	83	34 Bower	2,816	979,900	946,000	946,000	348	336	
Closed	25	42	6 Clarke	2,327	825,000	760,000	760,000	355	327	
Closed	20	54	32 Sellas	1,818	748,950	730,000	730,000	412	402	
Closed	35	91	21 Kingsway	2,681	935,000	907,000	907,000	349	338	
Closed	10	53	37 Bedstraw	2,573	930,000	950,000	950,000	361	369	
Closed	5	42	3 Patina	2,902	1,030,000	1,030,000	1,030,000	355	355	
Closed	2	42	9 Franklin	2,522	1,049,000	1,049,000	1,049,000	416	416	
Closed	122	186	60 Tuberose	2,588	929,000	840,000	840,000	359	325	
Closed	20	65	6 Livingston	1,600	685,000	680,000	680,000	428	425	
Closed	8	46	2 Pickering	2,129	880,000	870,000	870,000	413	409	
Closed	6	44	20 Conservatory	2,134	675,000	690,000	690,000	316	323	
Closed	9	90	38 Molly Loop	2,934	1,089,900	1,146,650	1,146,650	371	391	
Closed	27	77	10 De Leon	2,529	950,000	940,000	940,000	376	372	
Closed	54	82	116 Sellas	2,311	765,000	735,000	735,000	331	318	
Closed	13	34	2 Papette	2,355	875,000	845,000	845,000	372	359	
Closed	21	80	12 Gardenia	3,137	1,249,000	1,200,000	1,200,000	398	383	

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Period **12/1/17 - 12/31/18**

Data: **1/3/2019**

CLOSED SALES Single Family Residence

Status	DOM	CDOM	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price $ PSF	Closed Price $ PSF	Total Closed Sales	188
Closed	55	117	15 Snow Bush	3,228	1,279,988	1,175,000	1,175,000	397	364		
Closed	46	60	72 Sellas	1,818	725,000	703,000	703,000	399	387		
Closed	25	54	19 Half Moon Trl	1,565	674,900	670,750	670,750	431	429		
Closed	13	35	102 Main	1,900	750,000	762,000	762,000	395	401		
Closed	21	50	15 Sweet Pea	2,714	999,000	965,000	965,000	368	356		
Closed	22	44	5 Irish Moss	1,886	720,000	715,000	715,000	382	379		
Closed	37	70	211 Sklar	1,818	725,000	725,000	725,000	399	399		
Closed	6	35	3 Chimney	2,500	959,000	970,000	970,000	384	388		
Closed	55	85	4 Mocha	2,902	1,059,999	1,032,999	1,032,999	365	356		
Closed	10	59	39 Shively	3,191	1,180,000	1,180,000	1,180,000	370	370		
Closed	1	35	37 Reston	2,237	885,000	890,000	890,000	396	398		
Closed	6	36	4 Beechtree	2,626	998,000	994,000	994,000	380	379		
Closed	10	52	31 Mercantile	2,003	719,000	725,000	725,000	359	362		
Closed	23	56	6 Allbrook Court	2,419	945,000	930,000	930,000	391	384		
Closed	36	77	8 Tango	2,500	959,000	935,000	935,000	384	374		
Closed	6	35	9 Sklar	1,818	729,000	729,000	729,000	401	401		
Closed	6	41	16 Kelfield	2,170	739,999	745,000	745,000	341	343		
Closed	34	95	53 Molly	2,934	1,084,900	1,084,900	1,084,900	370	370		
Closed	24	75	2 Hearthside	2,902	1,174,000	1,140,000	1,140,000	405	393		
Closed	29	61	2 Maple Run Farm	1,500	679,900	675,000	675,000	453	450		
Closed	15	46	14 Terrastar	2,773	1,015,000	1,001,000	1,001,000	366	361		
Closed	49	76	45 Flintridge	3,000	1,124,900	1,040,000	1,040,000	375	347		
Closed	5	36	6 Newbury	2,400	949,900	950,000	950,000	396	396		
Closed	16	48	12 Globe	2,199	789,000	790,000	790,000	359	359		
Closed	9	46	61 Laurelhurst	2,750	999,000	983,500	983,500	363	358		
Closed	9	55	25 Alcott	2,327	779,000	800,000	800,000	335	344		
Closed	9	80	19 Rylstone	1,856	699,999	715,000	715,000	377	385		
Closed	5	36	28 Barnstable	1,966	815,000	838,000	838,000	415	426		
Closed	35	74	12 Portalon	3,101	1,399,000	1,325,000	1,325,000	451	427		
Closed	15	37	1 Tudor	2,567	949,000	940,000	940,000	370	366		
Closed	211	270	1 Bluewing	2,548	949,900	895,000	895,000	373	351		
Closed	10	62	5 Grevillea	2,829	1,115,000	1,115,000	1,115,000	394	394		
Closed	0	0	11 Tisbury	2,043	875,000	875,000	875,000	428	428		
Closed	0	13	20 Shively	2,800	999,999	1,000,000	1,000,000	357	357		
Closed	0	60	22 Waltham	2,750	1,125,000	1,100,000	1,100,000	409	400		
Closed	15	48	24 Conservatory	2,134	769,000	769,000	769,000	360	360		

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Ladera Ranch SFR small - 1500 to 3000 sf

Period **12/1/17 - 12/31/18**

Data: **1/3/2019**

CLOSED SALES Single Family Residence

Status	DOM	CDOM	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price $ PSF	Closed Price $ PSF	Total Closed Sales	188
Closed	3	45	10 Cousteau	2,308	899,000	885,000	885,000	390	383		
Closed	5	51	22 Bower	2,816	990,000	995,000	995,000	352	353		
Closed	16	61	4 Loden	2,816	975,000	975,000	975,000	346	346		
Closed	30	60	4 Wheatstone Farm	1,613	699,900	680,000	680,000	434	422		
Closed	29	56	2 Newbury	2,522	989,000	985,000	985,000	392	391		
Closed	45	85	11 Bluewing	2,457	839,900	835,000	835,000	342	340		
Closed	23	161	11 Tango	3,080	1,025,000	988,000	988,000	333	321		
Closed	50	77	6 Earlywood	1,763	779,000	759,000	759,000	442	431		
Closed	15	49	10 Wheatstone Farm	1,864	724,900	705,000	705,000	389	378		
Closed	54	83	19 Scarlet Maple	3,159	1,249,900	1,249,900	1,249,900	396	396		
Closed	34	61	20 Bluewing	2,588	975,000	949,000	949,000	377	367		
Closed	164	223	55 Molly Loop	2,820	1,044,900	1,062,277	1,062,277	371	377		
Closed	34	65	11 Red Rail	2,309	798,000	825,000	825,000	346	357		
Closed	11	45	7 Patina	3,042	1,065,000	1,060,000	1,060,000	350	348		
Closed	5	52	34 Terrastar	2,222	839,900	839,000	839,000	378	378		
Closed	14	37	15 Baudin	2,388	949,000	935,000	935,000	397	392		
Closed	19	51	25 Winfield	2,905	1,049,000	1,010,000	1,010,000	361	348		
Closed	11	42	1 Irish Moss	1,600	669,000	669,000	669,000	418	418		
Closed	0	31	7 Irish Moss	1,873	700,000	700,000	700,000	374	374		
Closed	36	64	8 Marston	2,192	849,990	840,000	840,000	388	383		
Closed	11	35	5 Tudor	2,681	949,000	949,000	949,000	354	354		
Closed	6	53	4 Scarlet Maple	3,200	1,245,000	1,245,000	1,245,000	389	389		
Closed	9	34	79 Dawnwood	2,083	774,900	777,000	777,000	372	373		
Closed	4	58	65 Bedstraw Loop	2,816	975,000	975,000	975,000	346	346		
Closed	39	69	2 Algerwood	1,828	799,000	765,000	765,000	437	418		
Closed	7	48	21 Flintridge	2,848	1,189,999	1,190,000	1,190,000	418	418		
Closed	22	47	21 Clematis	2,044	765,000	765,000	765,000	374	374		
Closed	4	39	11 Allbrook	2,700	975,000	986,000	986,000	361	365		
Closed	6	45	5 Solstice	2,222	869,000	885,000	885,000	391	398		
Closed	10	43	15 Maitland	2,157	825,000	830,000	830,000	382	385		
Closed	18	49	16 Minford	2,250	858,000	850,000	850,000	381	378		
Closed	20	23	76 Bedstraw Loop	2,816	1,100,000	1,100,000	1,100,000	391	391		
Closed	20	36	6 Brynwood	2,250	824,999	813,000	813,000	367	361		
Closed	20	48	43 Dawnwood	1,700	739,900	730,000	730,000	435	429		
Closed	6	26	43 Kyle	1,700	729,000	729,000	729,000	429	429		
Closed	14	60	18 Bower	2,816	929,900	915,000	915,000	330	325		

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Ladera Ranch SFR small - 1500 to 3000 sf

Period **12/1/17 - 12/31/18**

Data: **1/3/2019**

CLOSED SALES Single Family Residence

Status	DOM	CDOM	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price $ PSF	Closed Price $ PSF	Total Closed Sales	188
Closed	54	85	4 John	3,227	1,099,000	1,095,000	1,095,000	341	339		
Closed	18	49	7 De Leon	2,600	960,000	960,000	960,000	369	369		
Closed	0	35	10 Cleome	2,933	975,000	975,000	975,000	332	332		
Closed	4	49	8 Cleome	2,748	975,000	980,000	980,000	355	357		
Closed	9	50	81 Livingston	1,846	724,900	710,000	710,000	393	385		
Closed	8	29	12 Conyers	2,170	755,000	755,000	755,000	348	348		
Closed	20	65	3 Hempstead	2,400	889,000	885,000	885,000	370	369		
Closed	4	34	11 Patina	3,071	1,048,000	1,058,000	1,058,000	341	345		
Closed	60	92	6 Carlisle	2,800	998,000	1,000,000	1,000,000	356	357		
Closed	47	62	22 CONSERVATORY	2,170	699,000	690,000	690,000	322	318		
Closed	94	133	11 Trumpet Vine	2,311	820,000	785,000	785,000	355	340		
Closed	29	41	22 Alcott	2,164	649,000	718,000	718,000	300	332		
Closed	5	34	11 Steeton	2,199	739,000	740,000	740,000	336	337		
Closed	4	43	76 Sellas	2,311	786,900	787,000	787,000	341	341		
Closed	67	93	2 Comet Trail	2,300	850,000	830,000	830,000	370	361		
Closed	107	142	19 Shively	3,231	1,099,000	1,000,000	1,000,000	340	310		
Closed	0	1	4 Cedar Haven Farn	1,771	630,000	630,000	630,000	356	356		
Closed	9	38	7 Trumpet Vine	2,311	769,900	772,000	772,000	333	334		
Closed	3	35	9 Trumpet Vine	1,818	725,500	715,000	715,000	399	393		
Closed	138	171	55 Flintridge	3,001	1,245,000	1,170,000	1,170,000	415	390		
Closed	6	30	53 Kyle	1,700	719,900	721,000	721,000	423	424		
Closed	95	135	85 Laurelhurst	2,400	899,000	850,000	850,000	375	354		
Closed	79	116	6 Waverly	2,814	949,000	939,000	939,000	337	334		
Closed	5	32	142 Main	2,003	715,000	715,000	715,000	357	357		
Closed	8	35	3 Mill Ridge Farm	1,525	649,000	642,500	642,500	426	421		
Closed	83	113	7 Westcott	1,548	719,900	690,000	690,000	465	446		
Closed	12	46	31 Livingston	1,910	699,900	705,000	705,000	366	369		
Closed	0	13	8 Hearthside	2,442	889,900	880,000	880,000	364	360		
Closed	6	39	7 Wheatstone Farm	1,613	663,000	665,000	665,000	411	412		
Closed	7	27	22 Tisbury	2,250	789,000	777,000	777,000	351	345		
Closed	99	125	74 Livingston	1,910	724,900	690,000	690,000	380	361		
Closed	30	58	2 Eton	2,100	799,999	800,000	800,000	381	381		
Closed	57	87	4 Paverstone	1,860	724,900	685,000	685,000	390	368		
Closed	3	49	8 Goose Pond	2,683	849,000	865,000	865,000	316	322		
Closed	3	27	22 Baudin	2,529	930,000	910,000	910,000	368	360		
Closed	11	37	31 Amy	1,600	675,000	670,000	670,000	422	419		

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Period **12/1/17 - 12/31/18**

Data: **1/3/2019**

CLOSED SALES Single Family Residence

Status	DOM	CDOM	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price $ PSF	Closed Price $ PSF	Total Closed Sales	188
Closed	26	96	16 Duskywing	2,744	959,900	959,900	959,900	350	350		
Closed	27	56	1 Duffield	2,199	735,000	725,000	725,000	334	330		
Closed	8	73	1 Rylstone	1,856	675,000	685,000	685,000	364	369		
Closed	7	35	3 Lullaby	2,902	1,050,000	1,050,000	1,050,000	362	362		
Closed	7	28	2 Mill Ridge Farm	1,500	629,000	655,000	655,000	419	437		
Closed	9	48	73 Potters Bend	1,703	705,000	700,000	700,000	414	411		
Closed	95	118	58 Livingston	1,623	685,900	645,000	645,000	423	397		
Closed	6	35	6 Third	1,734	699,900	695,000	695,000	404	401		
Closed	7	46	34 Kempton	2,400	899,999	875,000	875,000	375	365		
Closed	6	38	19 Ardennes	3,100	1,085,000	1,060,000	1,060,000	350	342		
Closed	162	183	7 Twin Flower	2,164	749,999	685,000	685,000	347	317		
Closed	26	71	2 Katy Rose	3,227	1,129,000	1,095,000	1,095,000	350	339		
Closed	5	26	7 Red Rail	2,365	799,900	798,000	798,000	338	337		
Closed	9	35	17 Tango	2,545	869,000	875,000	875,000	341	344		
Closed	16	47	74 Laurelhurst	2,740	975,000	975,000	975,000	356	356		

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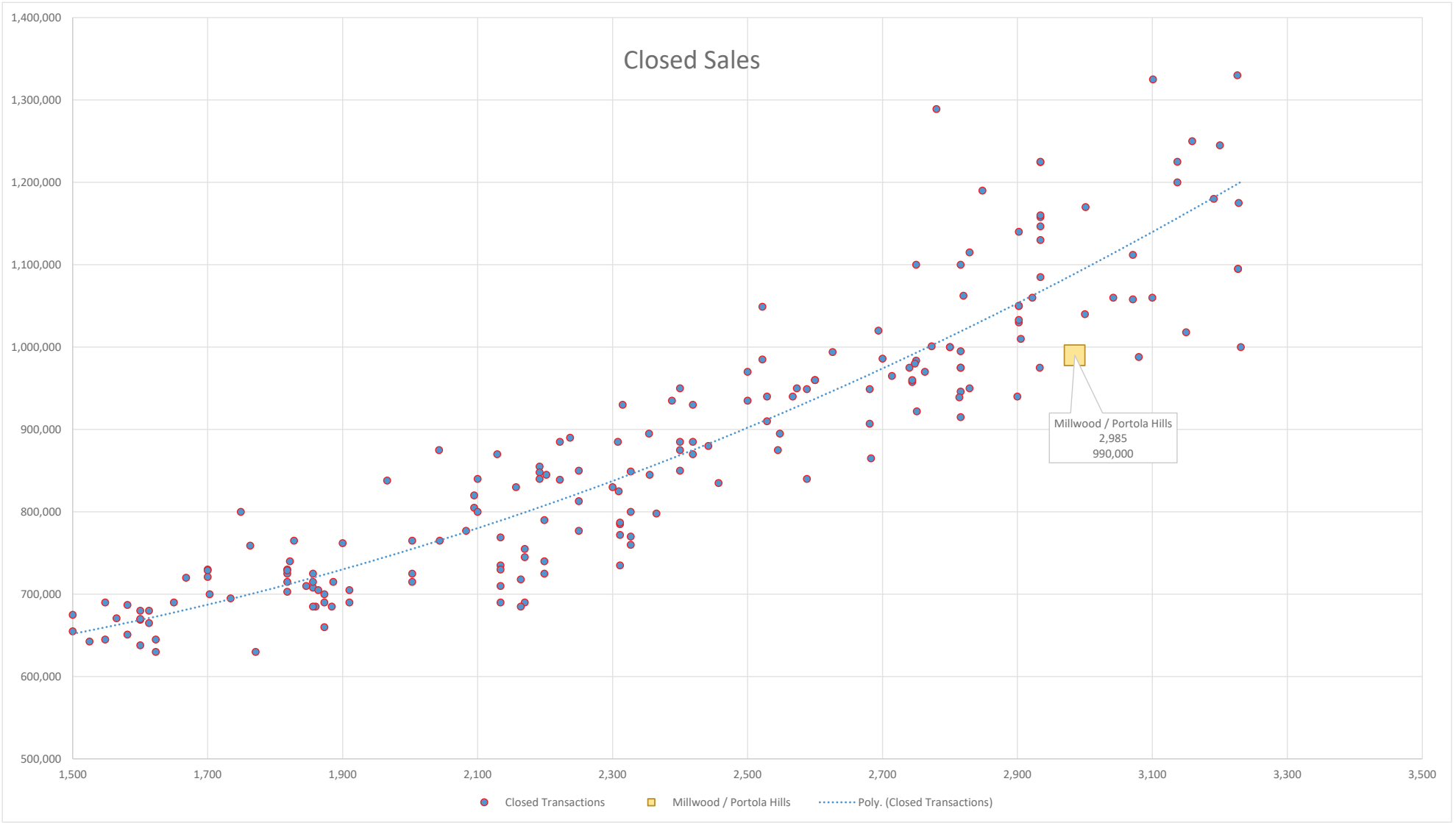
Period **8/17/1900**

Data: **1/3/2019**

CLOSED SALES 22



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